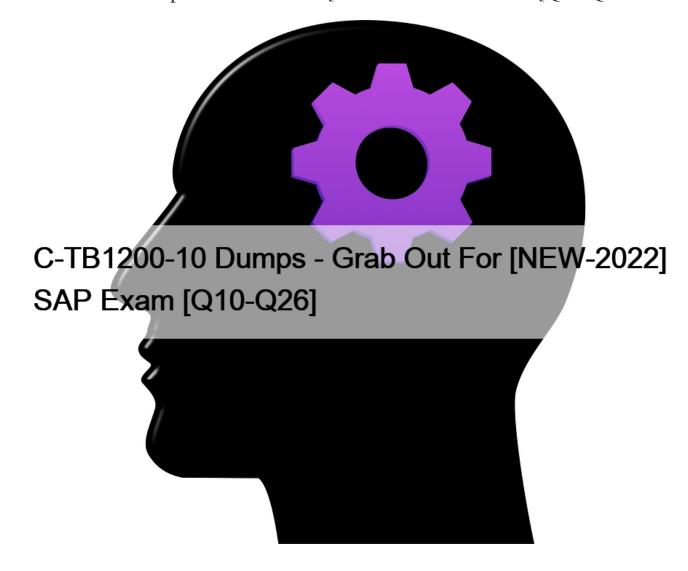# C-TB1200-10 Dumps - Grab Out For [NEW-2022 SAP Exam [Q10-Q26

C-TB1200-10 Dumps - Grab Out For [NEW-2022] SAP Exam
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SAP C-TB1200-10 Exam Description:

This "SAP Certified Application Associate - SAP Business One Release 10.0" certification exam verifies that the candidate possesses the basic knowledge in the areas of implementation, logistics, financials and SAP Business One support. Candidates who gain this certificate are able to work under the guidance of an experienced consultant to implement their first SAP Business One implementation project. NOTE: Depending on your country, you may also be able to take the certification at a local SAP training center. The tile of this page will show you the exam options available in your country.

C-TB1200-10 Exam Certification Details:

Exam:80 questionsDuration:180 minsCut Score:65%

NEW QUESTION 10

A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap. Which functionality can help the company track sales performance of items for overlapping market segments?
* Customer Type
* Customer Groups
* Item Groups
* Item Properties

NEW QUESTION 11

Your company manufactureselectronic devices.

How would you define a technician employee and a calibration machine in order to plan capacity in the production process?
* Add an item master data with Items type for the machine

Add an item master data with Labor type for the technician
* Add a Machine resource master data for the machine

Add a Labor resource master data for the technician
* Add a Machine resource master data for the machine

Add a forecast for the technician
* Add an item master data for the machine

Add anemployee master data for the technician

NEW QUESTION 12

You created sales quotations for three leads One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a deliverydocument for this sales quotation?
* Copy the sales quotation to a sales order
* Convert the lead to a customer
* Change the status of the sales quotation
* Perform an availability check

NEW QUESTION 13

One of the items you manage in your warehouse fell and broke so you throw it away. What document should you add to record the removal of the item from the inventory?
* Goods Issue
* Retirement
* Inventory Transfer
* Goods Return

NEW QUESTION 14

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.
* From the contextmenu of the Production Order choose Report Completion
* Change the Production Order status to released
* Add a Receipt from Production document for the Production Order
* Close the Production Order

NEW QUESTION 15

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct Answers to this question.
* Conduct system testing.
* Migrate legacy data.
* Freeze the legacy system.
* Perform a stock count.

NEW QUESTION 16

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in thelist of accounts.

What could be the reason?
* The new account is defined as relevant for cost accounting.
* The new account was defined as a title.
* The new account was placed in the wrong drawer.
* The new account type is set to Other.

NEW QUESTION 17

An A/R invoice was added to the system but an inventory transaction was NOT created. What could be the reasons?
* The customer has exceeded their credit limit
* The items in the invoice are missing the unit of measure group.
* The in-stock quantity of the items falls below the minimum level.
* The invoice is based on a delivery document.

NEW QUESTION 18

You need to record a balance transfer between two customers. How do you select each customer in the journal entry? Note: There are 2 correct Answers to this question.
* Press Tab and choose from the list of business partners.
* Double click to select from the list of business partners.
* Press Ctrl + Tab to select from the list of business partners.
* Choose the list of business partners from the context menu.

NEW QUESTION 19

One of the items you manage in your warehouse fell and broke so you throw it away.

What document should you add to record the removal of the Item from the inventory?

* Retirement
* Goods Issue
* Goods Return
* Inventory Transfer

NEW QUESTION 20

You have just added a Purchase Order for 50 notebooks. What is the effect of adding this Purchase Order?
* In stock level stays the same

Committed quantity increases by 50
* In stock level decreases by 50

Committed quantity increases by 50
* In stock level stays the same

Ordered quantity increases by 50
* In stock level increases by 50

Ordered quantity stays the same

NEW QUESTION 21

Query Manager allows you to save user queries in categories. What is the purpose of a category? Note:

There are 2 correct Answers to this question.
* Allows you to schedule the running of queries by category
* Groups similar types of user queries
* Enables the query to be saved and printed as a report
* Controls access to the saved user query

NEW QUESTION 22

A production process finishes. What can you do to add the finished goods to inventory? Note: There are

2 correct Answers to this question.
* Add a Receipt from Production document for the Production Order.
* Change the Production Order status to released.
* Close the Production Order.
* From the context menu of the Production Order choose Report Completion.

NEW QUESTION 23

Your company manufactures electronic devices. How would you define a technician employee and a calibration machine in order to
plan capacity in the production process?
* Add an item master data with Items type for the machine. Add an item master data with Labor type for the technician.
* Add a Machine resource master data for the machine. Add a forecast for the technician.
* Add a Machine resource master data for the machine. Add a Labor resource master data for the technician.
* Add an item master data for the machine. Add an employee master data for the technician.

NEW QUESTION 24

Which document triggers the reduction of an asset master data’s Net Book Value to zero?

* Inventory Revaluation
* A/P invoice
* A/R invoice
* Goods issue

NEW QUESTION 25

You need to record a balance transfer between two customers. How do you select each customer in the journal entry? Note: There are 2 correct answers to this question.

* Press Ctrl + Tab to select from the list of business partners
* Press Tab and choose from the list of business partners
* Double click to select from the list of business partners
* Choose the list of business partners from the context menu

NEW QUESTION 26

Which of the following can influence the security level of a transaction in the Cash Flow report?

* The due date of the transaction
* The transaction type (origin)
* The payment terms of the transaction
* The amount of the transaction

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