C-TSCM62-67 Exam Questions - Real & Updated Questions PDF [Q18-Q36
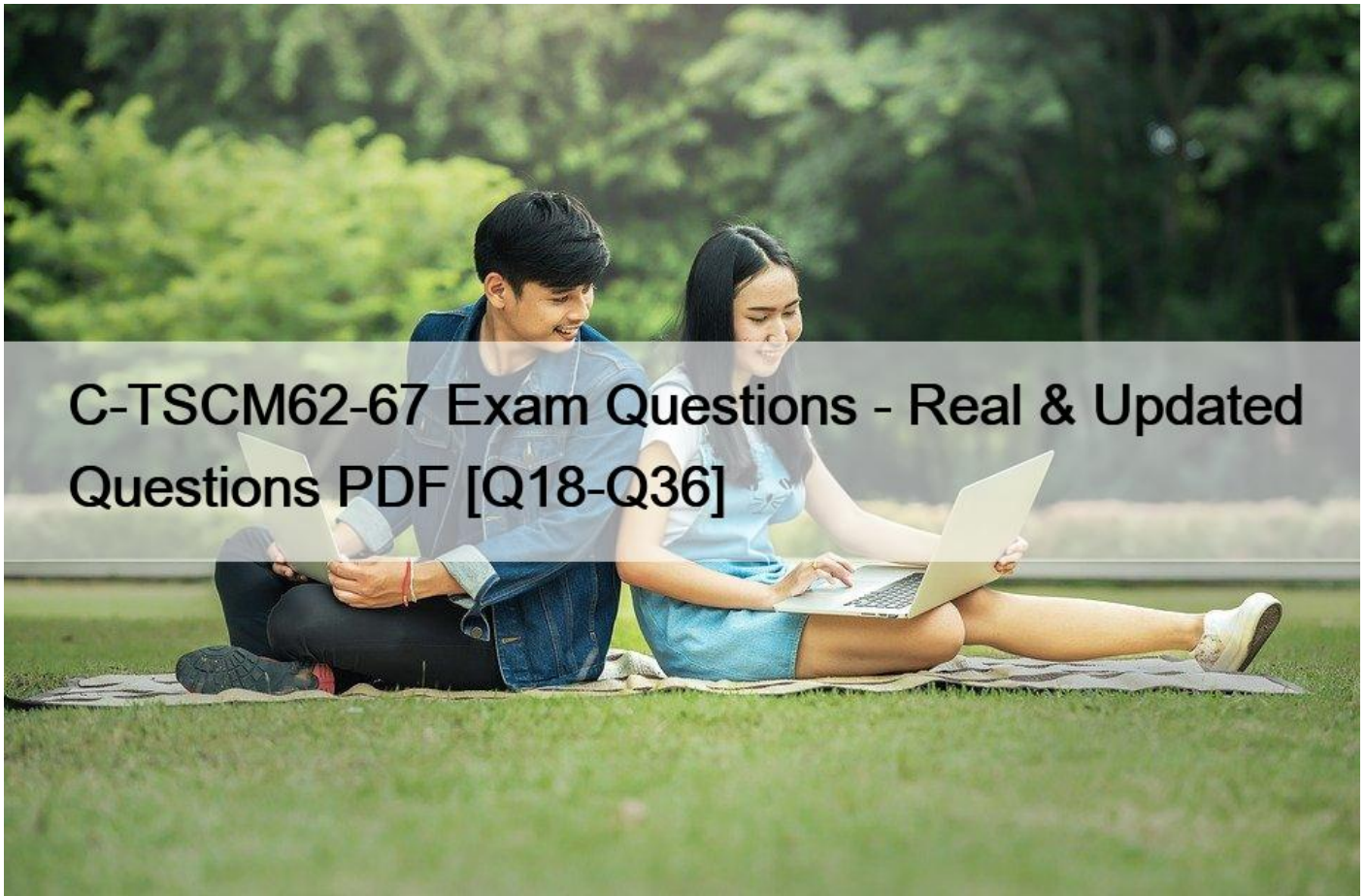
C-TSCM62-67 Exam Questions - Real & Updated Questions PDF
Pass Guaranteed Quiz 2022 Realistic Verified Free SAP

SAP C-TSCM62-67 Exam Description:

The "SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7" certification exam verifies that the candidate has the knowledge in the area of Sales Order Management for the consultant profile. This certificate proves that the candidate has a basic understanding within this consultant profile, and can implement this knowledge practically in projects.

SAP C-TSCM62-67 Exam Syllabus Topics:

TopicDetailsTopic 1- The meaning and customizing settings of the different organizational units that are relevant for sales processes Topic 2- The sequence of typical sales processes- Sales Documents (customizing)Topic 3- Corresponding customizing settings are part of this section- Customizing settings of sales document typesTopic 4- The relevant customizing to use the condition technique for pricing- Organizational StructuresTopic 5- This area covers the most important master data records for the sales process- Shipping Process and CustomizingTopic 6- Customer-material-information records and master data for pricing - creation of the delivery document, picking, posting of the goods issue

QUESTION 18

How do the sales document types “rush order” and “cash sales” differ? (Choose two)

* When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually.

* For rush orders, the same billing type can be used as for cash sales, but the account determination has to be different than for cash sales.

* For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary.

* For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done.

QUESTION 19

Which one of the following statements about delivery types is true? Please choose the correct answer.

* The delivery type controls whether the storage location input is mandatory

* Picking relevancy is specified on the delivery type.

* One can specify whether the delivery should be split up based on different warehouse numbers

* The default storage location is specified on the delivery type

QUESTION 20

You want to enhance an existing print document that is based on a SAPscript form with a new field that does not require separate preparation logic. Which statement is correct? Please choose the correct answer.

* A new print out program with the new field has to be created.

* If the field exists in the relevant communication structure, the enhancement can be processed directly in the SAP script form.

* A new access sequence has to be created with an access step on a condition table and the new field as the key.

* A new output type has to be created and assigned to the changed SAP script form.

QUESTION 21

You issue goods from a warehouse to a customer.

What system responses accompany this process? (Choose three)

* The post goods issue process reduces the corresponding requirements in materials planning.

* The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.

* The post goods issue process is executed with reference to the respective sales order.

* The post goods issue process reduces the stock level.

* After the post goods issue process is initiated, the system can begin to pack the materials.

QUESTION 22

When evaluating SAP components, SAP EarlyWatch Alert (EWA) monitors the following? Please select all the correct answers that apply.

* System configuration

* Hardware

* Database administration

* General component status

QUESTION 23

In which of the following circumstances can function be controlled by the item category? There are 3 correct answers to this question.

* If an item is relevant for billing
* If schedule line items are allowed
* If the availability check is performed
* If an item is relevant for rejection and reason for rejection is assigned to it
* If an item is relevant for pricing

QUESTION 24

Which of the following statements regarding the cancellation of billing documents are correct? (Choose two)
* When you create the cancellation document, it is possible to change the pricing conditions.
* The cancellation of a billing document leads to resetting of the billing status on the originally billed delivery or sales order.
* Only line items that are already cleared in Financial Accounting can be cancelled.
* When you save the cancellation document, the corresponding posting is automatically executed in Financial Accounting.

QUESTION 25

What is the purpose of using billing due lists? (Choose two)
* To release orders that are blocked for billing
* To process sales orders and deliveries that are due for billing
* To periodically create billing documents
* To initiate a dunning run in financials

QUESTION 26

Business area can be determined in sales through… There are 3 correct answers to this question.
* Plant and item division
* Distribution channel and plant
* Sales organization, distribution channel and plant
* Sales area
* Sales organization, distribution channel and item division.

QUESTION 27

Which one of the following information is not maintained in the customer material information? Please choose the correct answer.
* Delivering Plant
* Customer receiving hours.
* Customer Material Number and its description

QUESTION 28

The client requires that text entered on the customer master generates a popup during the creation of the sales order. Where is this set up?

Please choose the correct answer.
* In the customer master, ‘Text is Obligatory is set.
* In the customer master, ‘Display text’ is set
* In the text procedure, access sequence, ‘Display text’ is set
* In the text procedure, the option under the Text is Obligatory’ is changed

QUESTION 29

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?

* Sales document type WK1 and material group VC (Value contract)
* Sales document type WK1 and value contract material WKM1
* Sales document type WK1 and item usage VCTR (Value contract)
* Sales document type WK1 and item category group NORM

QUESTION 30

Which of the following statements about down payment is correct? There are 3 correct answers to this question.

* A down payment request is created in SD with a specific billing type
* Down Payment request does not have any accounting document.
* If it is intended to clear some of the amounts kept for downpayment, PROO must be manually changed in the down payment clearing item
* If it is intended to clear some of the amounts kept for downpayment, AZWR must be manually changed in the down payment clearing item
* An accounting document is automatically created upon creation of a down payment request

QUESTION 31

Which of the following standard indicators influence the pricing procedure determination in a sales document?

* Plant and customer pricing procedure
* Account assignment group and material pricing procedure
* Division and material pricing procedure
* Distribution channel and customer pricing procedure

QUESTION 32

Which complaint request document is created with a mandatory reference to a billing document?

* Returns
* Advanced returns request
* Credit memo request
* Invoice correction request

QUESTION 33

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)

* Maintain the requested sales revenue account directly in the payer’s customer master record.
* Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
* Create and assign the account key of affiliated companies directly in the payer’s customer master record.
* Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
* Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

QUESTION 34

Which SAP NetWeaver component realizes cross-system application processes?
* SAP Exchange Infrastructure (SAP XI) / SAP Process Integration (SAP PI)
* SAP Enterprise Portal (SAP EP)
* SAP Master Data Management (SAP MDM)
* SAP Business Warehouse (SAP BW)

QUESTION 35

Which of the following is a prerequisite for using billing plans with down payments in an integrated SD-FI process?
* The requested down payment is determined as a separate item in the sales order by using item category determination.
* The standard billing type F2 must be used in the billing plan for the down payment.
* A sales order must be created with a milestone billing plan that contains the required down payment billing type and date.
* A sales order must be created with an installment plan that uses terms of payment to control the down payment.

QUESTION 36

What Service Desk feature provides all the functions to analyze and monitor an entire SAP solution centrally?
* Root cause analysis
* Implementation Roadmap
* SAP Notes
* SAP Solution Manager diagnostics

Get to the Top with C-TSCM62-67 Practice Exam Questions: https://www.braindumpsit.com/C-TSCM62-67_real-exam.html]