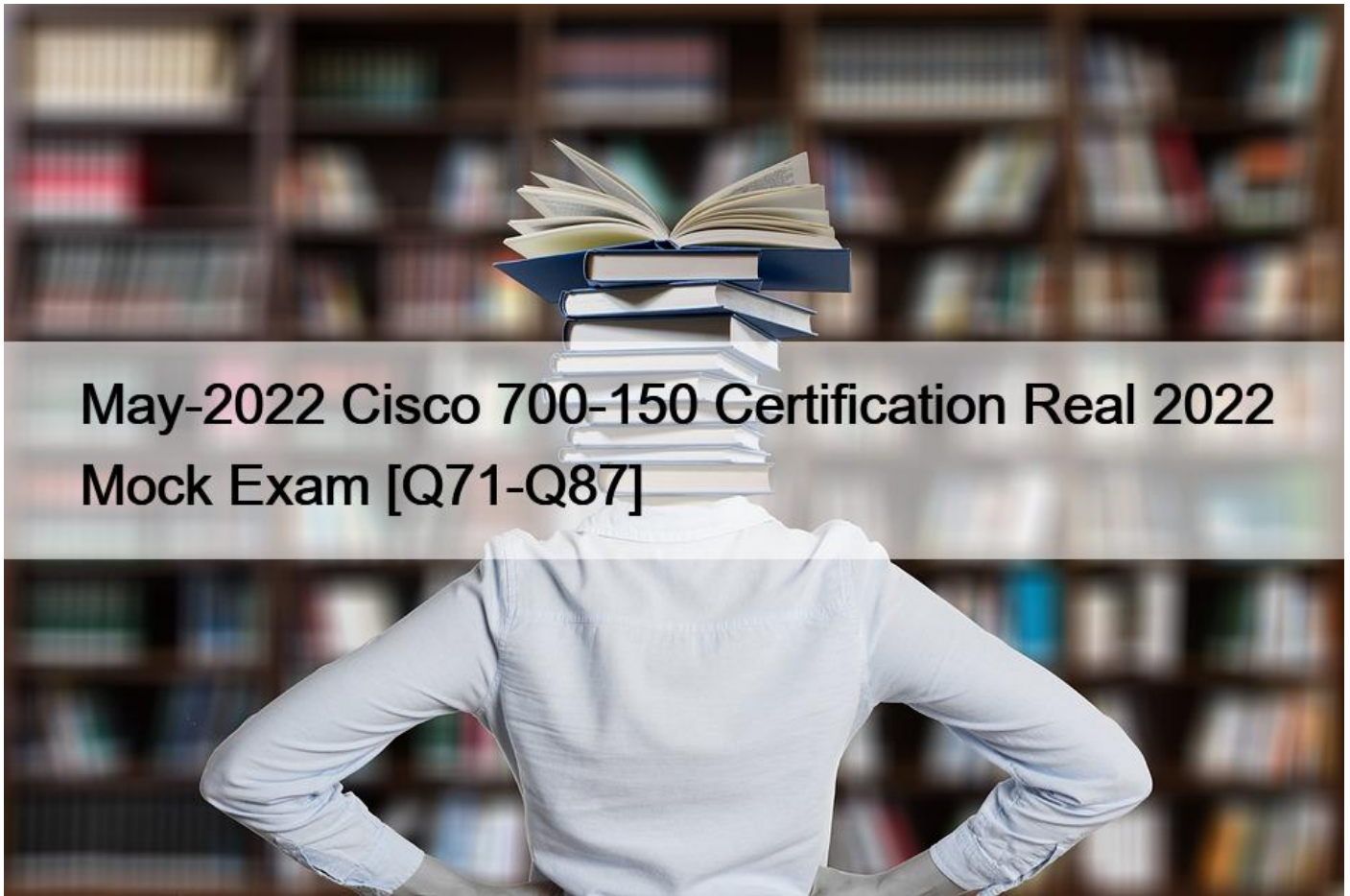


May-2022 Cisco 700-150 Certification Real 2022 Mock Exam [Q71-Q87]



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Who should take the 700-150 exam

The Cisco Advanced Security Networks Architecture Specialization certification is an internationally-recognized validation that identifies persons who earn it as possessing skilled in Cisco Advanced Security Networks Architecture Specialization Certification. If a candidate wants significant improvement in career growth needs enhanced knowledge, skills, and talents. The Introduction to Cisco Sales 700-150 Exam provides proof of this advanced knowledge and skill. If a candidate has knowledge of associated technologies and skills that are required to pass Cisco 700-150 Exam then he should take this exam.

The benefit in Obtaining the 700-150 Exam Certification - Cisco Advanced Security Networks Architecture Specialization will be confident and stand different from others as their skills are more trained than non-certified professionals.- Cisco Advanced Security Networks Architecture Specialization Certification provides practical experience to candidates from all the aspects to be a proficient worker in the organization.- Cisco Advanced Security Networks Architecture Specialization have more useful and relevant networks that help them in setting career goals for themselves. Cisco Advanced Security Networks Architecture Specialization Certification provide them with the right career direction than non certified usually are unable to get.

700-150 Exam topics

Candidates must know the exam topics before they start of preparation. Because it will really help them in hitting the core. Our **Cisco 700-150 exam dumps** will include the following topics:

- Customer Engagement- Account Manager- Sales Methodology **Q71**. Which solution offers complete collaboration for midsize businesses up to 1000 employees?

- * Cisco BE7k
- * Cisco UC1k
- * Cisco Jabber
- * Cisco BE6k

<https://www.cisco.com/c/en/us/products/unified-communications/business-edition-6000/index.html> Your employees want to connect with co-workers, customers, and business partners from anywhere, using any device. Cisco Business Edition 6000 is more than just an IP phone system.

It is an all-in-one solution that solves complex communications challenges for business with up to

1,000 employees.

Q72. Which of the following is not a feature of Cisco ONE software?

- * Software license tied to hardware
- * License portability and flexibility
- * Access to innovation, upgrades and new capabilities
- * Simple set of solutions in networks and cloud

<https://www.cisco.com/c/dam/en/us/products/collateral/software/nb-06-one-software-aag-ctp-en.pdf>

Q73. What is one way that Cisco provides business value to customers?

- * It increases the value of software by making the software portable across hardware.
- * It provides better solution suites by focusing exclusively on WAN.
- * It allows each department to manage IT separately by creating multiple portals for license management.
- * It allows IT to consume software only as CAPEX.

Q74. During which phases of protection would Cisco's Next Generation Firewalls be deployed?

- * after an attack
- * during an attack
- * before an attack
- * during and after an attack

Q75. Which program requires partners to offer at least two cloud or managed services based on Cisco technology?

- * Cisco Solution Partner Program
- * Cisco CMSP Advanced
- * Cisco Specializations
- * Cisco CMSP Express

CMSP partners will fall into three different tiers; master, advanced and express. Express partners need to offer two Cisco Powered services. Advanced partners need to offer one Cisco Powered service that is either managed or cloud service designated, and provide basic management capabilities that support Cisco technologies. Master partners need to offer at least two Cisco Powered services that are either managed or cloud service designated and provide enhanced management capabilities to customers.

Q76. What are the four BOST Enterprise Architecture Framework views?

- * Business, Operations, Security, and Tactics
- * Business, Operations, Security, and Technology
- * Business, Operations, Sales and Talent

* Business, Operations, Systems and Technology

https://www.cisco.com/c/en/us/solutions/collateral/enterprise/cisco-on-cisco/Cisco_IT_Trends_in_IT_Article_Ent_Architecture_IT_Service_Management.html

Q77. What types of collaboration endpoints are offered by Cisco?

- * Phone, desktop, room, and mobile
- * Phone, desktop, room, mobile and virtual
- * Desktop, room, and virtual
- * Phone, mobile, and virtual

Q78. how long is the average time to detection of a security threat for Cisco customer?

- * 28 days
- * 3 days
- * 17 days
- * 100 days

Q79. Which of the following describes the NFV ENCS Virtualized branch?

- * a cloud-delivered overlay WAN architecture that facilitates digital and cloud transformation for enterprises
- * a hybrid platform that combines the benefits of a traditional router and a traditional server to offer the same functionality with a smaller infrastructure footprint
- * a security application that mitigates vulnerabilities to offer branch and consumers protection where they need it most
- * a network device that mathematically verifies the entire network for correctness

Q80. Cisco offers customer care solutions for contact centers. Which option is not correct?

- * Cisco Remote Expert Mobile
- * Cisco Inbound Option
- * Cisco Unified call studio
- * Cisco Outbound Option

Q81. Which of the following could be considered a business outcome?

- * Respect employees, customers, and suppliers
- * To nourish people and the planet
- * Implement a direct-to-customer experience by the end of FY 2021
- * Customer experience/innovation/fulfillment

Q82. Which Cisco technology uses software-defined segmentation to simplify the provisioning of network access, accelerate security operations, and consistently enforce policy on the network?

- * Cisco Tatos
- * Cisco TrustSec
- * Cisco Stealthwatch Engine
- * Cisco Platform Exchange Grid

Q83. What is a key benefit of Cisco's hybrid services for collaboration?

- * Customers can utilize conferencing solutions with Cisco Webex while retaining control of their collaboration services.
- * Cisco manages all collaboration services so a customer's IT resources can focus on strategic priorities.
- * Customers can choose multiple types of collaboration endpoints.
- * Customers gain the benefit of Cisco Hosted Collaboration Solution services while retaining ownership and control of their collaboration services.

<https://www.cisco.com/c/en/us/solutions/collaboration/cloud-collaboration/index.html>

Q84. A variety of factors drive the target state of the business. Which of the following is not a factor?

- * Values
- * Mission
- * Vision
- * Client engagement

Q85. With Cisco ONE, what happens when a customer refreshes hardware?

- * The customer can refresh hardware in the same tier and port software at no charge but must purchase new licenses for the next tier of hardware
- * The customer can refresh or go to the next tier or hardware and port or upgrade software at no additional charge
- * The customer must purchase entirely new software licenses
- * The customer can refresh hardware in the same tier and port software at no charge, or go to the next tier of hardware and just pay the difference for their software

Q86. Which of the following are included on the Offering Pattern Reference Model?

- * pricing schedules, service agreements, routes to market, and opportunity paradigms
- * offerings, pricing schedules, service agreements, and routes to market
- * offerings, routes to market, pricing schedules, and service agreements
- * offerings, markets, pricing methods, location, and routes to market

Q87. The Cisco Data Center captures the intent of users and applications. Which is not a benefit?

- * Enhance IT operations
- * Seamless multicloud mobility
- * Enhanced application performance
- * Pervasive security

Explanation

<https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/cisco/intent-based-data-center.pdf>

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