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The price of the Salesforce Sharing-and-Visibility-Designer exam is $400 USD.

NO.38 If you have access to an account’s child record, what permission does that grant you to the account?
* Read Only
* Edit
* Read/Write
* Delete

NO.39 Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?
* Public Read Only
* Pubic Read Write
* View
* Use

NO.40 Besides their own team accounts, sales managers at Universal Containers need to have READ access to all accounts of the same segment in other countries. Role hierarchy was implemented accordingly (based on countries), but a sales manager in the US is complaining that he cannot view account records of the same segment in Canada. What should be done to grant access in a proper way?
* Create an owner-based sharing rule to grant access to account records that have the same segment to all sales manager roles.
* Change the role hierarchy and put all of the sales managers in the US and Canada in the same role.
* Create criteria-based sharing rules to grant access to account records that have the same segment to all sales manager roles.
* Create a public group and include all accounts of the same segment and grant access through a permission set.
Explanation

A: Owner-Based Sharing RulesAn owner-based sharing rule opens access to records owned by certain users.

For example, acompany’s sales managers need to see opportunities owned by sales managers in a differentregion. The U.S. sales manager could give the APAC sales manager access to the opportunitiesowned by the U.S. team using owner-based sharing.https://help.salesforce.com/articleView?id=security_sharing_rule_types.htm&type=5

NO.41 Universal Containers has junction object called “Job Production Facility”, with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user’s profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?
* The user will be granted read access to the Production Facility record
* The user will see the junction object and the link to the Production Facility.
* The user will see the junction object but not the link to the Production Facility.
* The user will not be able to see the junction object records or the field values.

NO.42 Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either “With Sharing” or “Without Sharing”. Which two ways allow the Architect to meet

these requirements?

Choose 2 answers.
* Create a reusable SOQLQueries class; do not specify “With” or “Without Sharing” on the SOQLQueries class.
* Create a reusable SOQLQueries class; do not specify “With” or “Without Sharing” on the SOQLQueries class and use the runAs() method to dynamically set the context.
* Create a reusable SOQLQueries class; specify “With Sharing” on the methods that require user context and “Without Sharing” on the methods requiring system context.
* Create a SystemSOQLQueries class and a UserSOQLQueries class; set the “With Sharing” keyword on the User SOQLQueries class and “Without Sharing” on the SystemSOQLQueries class.

NO.43 Ursa Major Solar wants the ability to hide specific regional accounts from sales reps and sales managers. Only roles that are sales executive, or above, should be able to access regional accounts. The company plans to update their Organization-Wide Sharing Settings for the Account Object from a Public Read/Write model to a Private model to accomplish their goal? Ursa Major Solar’s Role Hierarchy matches its organizational hierarchy.

What are two approaches an Architect should consider when designing the solution? (Choose two.)
* If a sales rep is added to the Opportunity Team for a regional account, they will gain access to account data.
* Regional accounts must be owned by a user who is above the sales managers to the Role Hierarchy.
* Ensure that Apex managed sharing is disabled for the account object to protect the regional accounts.
* Sales executives will need a sharing rule created so that they can see accounts owned by Sales Users.

NO.44 At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?
* Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
* Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
* Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
* Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

NO.45 The architect at Universal Containers is trying to ensure that security vulnerabilities are not present within the Salesforce organization.

What two tests should the architect verify? (Choose two.)
* Test Cross-Site Scripting on custom pages.
* Test Cross-Site Scripting on Apex queries.
* Test for SOQL Injection.
* Test for invalid user access attempts.

NO.46 A junior Account manager owns an account and creates a new opportunity to manage complex deal. She needs the help of the product specialist and solution engineer. Given the size of this deal, she knows the account is likely to be reassigned to a senior account manager in the near future. What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?
* Manual Share on the Opportunity.
* Opportunity Team.
* Manual share on the Account.

* Create an Owner-based sharing rule.

NO.47 Cosmic Supermarket will soon perform a large-scale realignment of account and opportunity assignments, sales teams, and territories. The administrator is considering the use of deferred sharing maintenance to postpone the processing of group maintenance operations and sharing recalculations until all the desired changes have been made in Salesforce. Which of the following are valid criteria for using this feature?Choose

2 answers.
* Size and complexity of the company’s realignment tasks.
* Flexibility to arrange a maintenance window with customers.
* Processing time associated with sharing rule recalculation.
* Frequency of locking errors during updates.

NO.48 Below are some details regarding the organization at Universal containers:

1. Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.

2. Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.

3. Bob is the CEO and managers both Karen and Wendy

Universal containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany. Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld. Which employees will have access to the NewWorld account?
* Bob and Phil
* Bob, Richard, Phil and Kevin
* Bob, Karen and Kevin
* Bob, Phil and Kevin

NO.49 Universal Containers is updating its Organization-Wide Sharing Settings for the Account Object from a

“Public Read/Write” model to a “Private” model, so that they can hide certain national accounts from sales reps and sales managers. These national accounts should only be accessible by sales directors and above.

Universal Container’s Role Hierarchy matches its organizational hierarchy. Which two options should the Architect consider when designing the solution? Choose 2 answers
* Sales directors will need a sharing rule created so that they can see accounts owned by Sales Users.
* National accounts must be owned by a user who is above the sales managers in the Role Hierarchy.
* Apex managed sharing will have to be disabled for the account object to protect the national accounts.
* If a sales rep is added to the Opportunity Team for a national account, they will gain access to account data.

NO.50 Universal Containers has a custom Visualforce application that uses a custom Apex controller.

Within this Visualforce application, what should the Architect do to ensure that object-level security is enforced?
* Use the “Without Sharing” keyword when defining the Apex controller class
* Utilize the “With Sharing” keyword when defining the Apex controller class
* Use the Schema.DescribeSObjectResult isAccessible() method in the Apex controller
* Utilize the “With Sharing” keyword when defining the Visualforce page

NO.51 Mark is a support rep of Cosmic Service Solutions who works in the company’s New York office. He has been assigned to the role of ‘East Coast Support Reps’ in Salesforce. He has changed the ownership of a case record that was previously owned by him. The new owner of the record is Chris, who works in Los Angeles and has been assigned to the role of ‘West Coast Support Reps’. If the organization-wide default sharing setting of the Case object has been set to ‘Private’, what will be the impact of this ownership change?Choose 2 answers.

* Users higher than Mark in the same branch of the role hierarchy will lose access to the case record.
* Users higher than Mark in the role hierarchy will retain access to the case record.
* All west coast support reps will be able to gain access to the case record.
* All users on the west coast who are above Chris in the role hierarchy will gain access to the case record.

NO.52 Cosmic Service Solutions has a Salesforce organization with millions of case records. Several thousand records have been shared programmatically with support users and groups. Only the executive management and users in the support department of the company have access to the Case object. The company has a community for support users only. The IT Manager would like to change the organization-wide default setting of the Case object in order to reduce the performance impact of sharing recalculations. What should a Solution Architect recommend with regard to this modification?Choose 2 answers.

* The internal organization-wide default setting should be changed to Public Read/Write.
* The external organization-wide default setting should be changed to Public Read/Write.
* The internal organization-wide default setting should be changed to Public Read Only. (Your Answer)
* The external organization-wide default setting should be changed to Public Read Only.

NO.53 Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoke records. currently, invoke is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object.

Which approach should an architect recommend to fix this problem?
* Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
* Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
* Replace Account and Invoke Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,
* Change the Invoke organization-wide default from Controlled by Parent to Private and remove invoke access from the unauthorized

Salesforce Sharing-and-Visibility-Designer Exam
Salesforce Sharing-and-Visibility-Designer Exam is related to Salesforce Certified Sharing and Visibility Designer (SU18) Certification. This exam validates the Candidate ability to design secure, scalable security models on the Lightning Platform. It also deals with the ability to design a security and sharing model within Salesforce based on complex requirements, articulate system design considerations, benefits, tradeoffs, and recommendations for a security and sharing model.

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