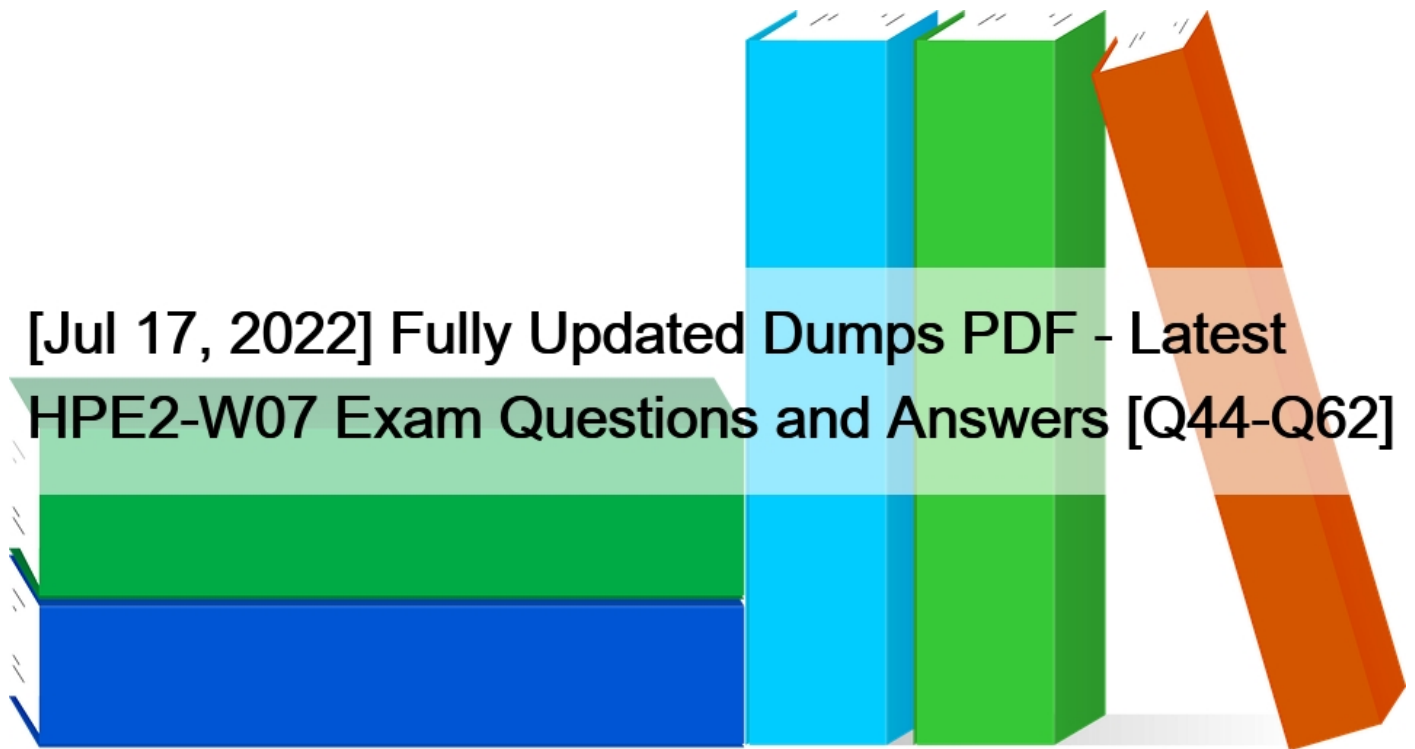


[Jul 17, 2022 Fully Updated Dumps PDF - Latest HPE2-W07 Exam Questions and Answers [Q44-Q62]



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Briefly explain how to prepare for HP HPE2-W07 Exam

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QUESTION 44

You are discussing Aruba ESP with a customer. The customer tells you that the company already has third-party tools for services such as network asset management and network analytics.

What should you explain?

- * Aruba Central offers APIs and an SDK that lets customers integrate many existing tools with Central
- * Aruba Not Edit provides both asset management and network analytics, and Aruba recommends deploying it instead of the current tools.
- * Aruba Central will save (ho customer money by replacing those tools with a free, cloud-based management tool.
- * Aruba Not Edit enables customers to integrate Aruba Central and the Aruba ESP solution with third-party tools.

QUESTION 45

What is one key advantage of Aruba wireless solutions as compared to Cisco Meraki solutions?

- * Aruba offers cloud subscription-based licensing for all APs while Cisco Meraki requires a significant CAPEX expenditure.
- * Aruba offers beamforming in APs to improve wireless coverage while Cisco Meraki Aps does not support any such feature.
- * Aruba offers integration with an extensive ecosystem while Cisco Meraki offers little third-party integration.
- * Aruba offers one simple choice for management while Cisco Meraki has a confusing array of management options.

QUESTION 46

You are proposing an Aruba Instant On solution to a customer who is also considering Meraki. Which key Aruba Instant On advantage should you point out?

- * Instant On gives customers the power of AIOPs. while Meraki solutions have limited intelligence.
- * Instant On solutions can seamlessly grow into Aruba ESP solutions, while Meraki limits growth
- * Instant On licensing lets customers license for specific features, while Meraki has an all-in-one license.
- * Instant On provides more management options than Meraki. but at a lower TCO.

QUESTION 47

Which aspect of the Aruba 360 Secure Fabric uses machine learning to detect attacks and malicious behavior on the inside of the network?

- * Aruba IntroSpect
- * Aruba Mobility Master
- * Aruba ClearPass
- * Aruba VisualRF

QUESTION 48

According to Aruba, what is a key sales strategy for pursuing data center opportunities?

- * Listen for opportunities to refresh servers or to increase speed at the top of the rack, then extend the conversation to enhancing automation and visibility.
- * Look for large cloud providers who need high availability, and emphasize Aruba CX features such as Virtual Switching Framework (VSF).
- * Look for large data centers with hundreds of racks, and help the customer see how Aruba data center solutions will simplify the network architecture and management.
- * Use the fact that Aruba CX switches are designed to work exclusively with other Aruba products to lock competing switches out of customers' data centers.

QUESTION 49

What is the Aruba Experience Edge Platform?

- * It is an experience-driven portal that provides access to a partnership ecosystem with Aruba technology partners.
- * It comprises the suite of products in the Aruba SD-WAN solution, including edge gateways and centralized gateways.
- * It is an analytics-driven security framework that includes Aruba IntroSpect, RF Protect, and ClearPass.

- * It comprises the Aruba infrastructure, software, and partnerships that work together to improve user network experiences.

QUESTION 50

How does Aruba recommend that companies overcome network management challenges?

- * Companies should use cloud management to obtain greater visibility and control over the complete network from a single tool.
- * Companies should eliminate factors that are causing management issues, such as IoT devices and employees working from home.
- * Companies should create many small teams that manage each segment of the network individually with specialized tools.
- * Companies should invest more resources in a distributed IT staff, with members at each branch site to deal with problems locally.

QUESTION 51

Which statement indicates that the customer could benefit from Aruba asset tracking capabilities?

- * "Our nurses are constantly running around looking for misplaced equipment; this not only wastes time, but also negatively affects and quality of care we provide to our patients";
- * "We are a growing business and we want to encourage our employees to bring their own devices, but we are not exactly sure how best to manage and onboard all of these devices";
- * "We have several big machines at on our main constructions sites, a we need a process to quickly and accurately calibrate them all to help avoid any mishaps";
- * "We have developed an app that our customers can download to explore the services available at our venue, but we want to enhance the app with more location-specific information";

QUESTION 52

You have proposed an Aruba wireless solution to a hospital with very high availability requirements for the wireless network. Which feature of Aruba solutions should you explain provides seamless failover and live upgrades for mobility controllers?

- * live mobility tracking with Aruba Meridian
- * connectivity Health in AirWave or Central
- * clustering with ArubaOS 8.x and above
- * AirMatch and ClientMatch with Mobility Master (MM)

QUESTION 53

What is one business benefit of Virtual Switching Extension (VSX)?

- * It helps to optimize ArubaOS switches to connect to servers in a highly virtualized data center environment.
- * It enables companies to extend services consistently across sites through the use of VPN tunnels between ArubaOS switches.
- * It enables companies to apply consistent policies on wireless users and wired users connected to ArubaOS switches.
- * It helps to reduce downtime for a network core of ArubaOS switches, while also providing a simple architecture.

QUESTION 54

What is one indication that a customer could be a good candidate for an Aruba wireless solution?

- * The customer is a company of about 60 employees and wants a simple plug-and-play solution.
- * The customer recently upgrade their wired network to a third-party vendor's equipment.
- * The customer wants to ensure better segmentation of the wired network from the wireless one.
- * The customer has another vendor's wireless solution and experiences dropped calls in their UCC solution that negatively affects productivity.

QUESTION 55

What is one way Aruba data center networking solutions stand out from other data center solutions?

- * They offer the same features as HPE compute solutions, such as HPE Synergy.
- * They use a specialized switch portfolio and operation system, which is designed for the data center alone.
- * In addition to Aruba's orchestration tools, they also provide industry-leading integration with third-party orchestration tools.
- * They scale to meet the needs of large, complex service provider environments.

QUESTION 56

Where do analysts predict the majority of data will be generated by 2022?

- * The public cloud
- * On-prem data centers
- * Co-located data centers
- * The edge

QUESTION 57

A customer is concerned about wireless security, and specifically that employees could introduce malware into the network by visiting disreputable websites.

Which security feature in Aruba Mobility Controllers (MCs) should you emphasize to address this specific concern?

- * User and Entity Behavior Analytics (UEBA)
- * Web Content Classification (WCC)
- * RF Protect
- * Application Visibility and Control

QUESTION 58

What is a key use case for Aruba Central?

- * Managing Cisco switches and Aruba wireless infrastructure during a wireless-only infrastructure upgrade
- * Collapsing silos by converging compute, storage and networking solutions into one appliance in the data center
- * Simplifying management for a campus network that offers anytime, anywhere access
- * Enabling simple, secure connectivity for small businesses that need to comply with regulators

QUESTION 59

Which of Aruba's guiding principles lets customers know that Aruba will prioritize their needs at every stage?

- * A "better than cloud" approach helps customers move away from expensive cloud to a network that was specifically designed for an on-prem deployment.
- * A "wired-first" approach lets customers know that Aruba is prepared for where the market is headed, due to the inherent insecurity of wireless devices.
- * An "IT knows best" approach means that Aruba emphasizes that it has the deep and mature technologies that customers need and that those technologies come with complexities.
- * A "customer first, customer last" approach means Aruba is committed to customer success at every stage, from product innovation and development to sales and support.

QUESTION 60

A small customer compares switches based on price, but also has some advanced needs. You want the customer to understand why HPE OfficeConnect 1950 switches are the best solution for the company.

How would you sell the value of the HPE OfficeConnect 1950 Switch to this customer?

- * This switch provides basic connectivity, plug-and-play simplicity, and security for an attractive price point.
- * This switch is optimized for small businesses that need high performance and advanced features such high-speed uplinks and stacking.
- * This switch is an unmanaged switch for remote offices that need entry-level features such high-speed uplinks and staking.
- * This switch provides plug-and-play deployment for customers who require up to 100 GbE uplinks and advanced features such as dynamic segmentation.

QUESTION 61

What is one characteristic of HPE and Aruba Edge-to-Cloud Solutions?

- * They provide RESTful APIs to make them open to easy integration with other applications.
- * They use a proprietary approach to technology to ensure that customers deploy HPE and Aruba from end to end.
- * They are designed for zero touch management in which IT admins do not need to customize any features.
- * They offer a better ROI when purchased through capital expenditures than when consumed as a service.

QUESTION 62

What is a primary difference between Aruba 310 and Aruba 340 Series APs?

- * Aruba 340s support higher density deployments than Aruba 310s.
- * Aruba 340s support outdoor deployments, and Aruba 310s support indoor ones.
- * Aruba 340s support 802.11ac, and Aruba 310s support 802.11b/g/n only.
- * Aruba 340s support 802.11ax, and Aruba 310s support 802.11ac.

What is the salary of HP HPE2-W07 certified professional - Singapore: S\$99,500- Australia: AU\$121,000- US: \$100,000- India: ?1,17,447- UK: \$95,000- New Zealand: NZ\$124,000

Certification Topics of HP HPE2-W07 Exam

Certification Topics of HP HPE2-W07 Exam with different percentages:

- Aruba Cloud Solutions 10%- Industry and Technology 7%- Aruba Small Business Solutions 7%- Aruba Unified Infrastructure - Campus Access 13%- Aruba Zero Trust Security 10%- Financial and Consumption Flexibility 10%- Aruba Unified Infrastructure - SD-Branch 10%- Aruba Unified Infrastructure - Data Center 10% **Free HPE2-W07 Exam**

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