

# [Jul-2022] ADX-211 Pre-Exam Practice Tests Exam Questions and Answers for Salesforce Certified Advanced Administrator Study Guide [Q40-Q56]

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Administer, Extend, and Automate Salesforce Certification Sample Questions

## Salesforce ADX-211 Exam Syllabus Topics:

TopicDetailsTopic 1- Categorize Report Data with Bucketing- Understand When to Use Apex and Visualforce for Extending Business Process AutomationTopic 2- Understand Use Cases for Visual Workflow- Troubleshoot Approval ProcessesTopic 3 - Extend Summaries in Reports and Dashboards- Deploy Changes Using Change SetsTopic 4- Build Exception Reports with Cross Filters- Build Custom Objects, Tabs, and AppsTopic 5- Create Relationships Between Objects- Use Delegated AdministrationTopic 6- Display Multiple Views of Data Using Joined Reports- Record Access and Field VisibilityTopic 7- Prevent Duplicate Records Using Duplicate Management- Create Object-Specific Quick ActionsTopic 8- Use Debug Logs to Troubleshoot Business Process Issues- Understand the Impact of Territory Management on the Sharing Model

### NEW QUESTION 40

Cloud Kicks call center agents have given their manager feedback that It takes too long to find relevant articles to answer questions on customer cases. The call center manager has asked the administrator to improve suggestions displayed to agents in the Knowledge component on Cases.

Which setting should the administrator use to meet the requirement?

- \* Turn off auto-complete keyword search
- \* Highlights and Snippets
- \* Enable Einstein Search
- \* Selected Case Fields

### NEW QUESTION 41

An administrator has been asked to create a report showing all newly created chatter groups by a custom designation divided by the four departments that maintain chatter groups- partners, corporate, practices and solutions.

How can an administrator meet this reporting requirement?

- \* Use a bucket in the chatter groups report to categorize the four different departments. (100%)
- \* Use a multi-select picklist field to bucket chatter groups in the report according to department.
- \* Create tags for chatter groups and create a summary report for newly created chatter groups.
- \* Create a report type for chatter groups and create a summary report for newly- created chatter group.

### NEW QUESTION 42

Universal Containers wants to track invoices with a custom object. They want to be able to view any invoices as a related list on the Opportunity record page.

Which feature would ensure can view all invoices associated with an Opportunity if the user can view the parent Opportunity record?

- \* Field Level Security
- \* Master-Detail Relationships
- \* Lookup Relationships
- \* Sharing Rules

#### **NEW QUESTION 43**

An administrator would like to know which delegated administrators are actively customizing their organization.

their organization. Where can the administrator find this information?

- \* Delegated administrator log
- \* Setup audit trail
- \* Debug log
- \* Login history

#### **NEW QUESTION 44**

Universal Containers uses a Private Sharing model for Accounts. User A is onboarded to User B's team and given the same Profile and Role. Both users own 20 Accounts but User B is able to see 40 Accounts, whereas User A can only see the 20 they own.

What are two possible reasons for this?

Choose 2 answers.

- \* User B is a member of a Group that gained access to the records through a Sharing Rule.
- \* User B is a member of a Queue that gained access to the records through a sharing Rule.
- \* User B had the records shared with them through a Permission Set.
- \* User B had the records manually shared with them.

#### **NEW QUESTION 45**

An Administrator has been asked to grant read, create and edit access to the product object for users who currently have the standard marketing user profile.

Which two approaches could be used to meet this request? Choose 2 answers.

- \* Change the access levels in the marketing user standard profile to read, create and edit for the product object
- \* Create a permission set with read, create and edit access for the product object and assign it to the marketing users
- \* Create a permission set with read and write access for the product object and assign it to the marketing users
- \* Create a new profile for the marketing users and change the access levels to read, create and edit for the product object

#### **NEW QUESTION 46**

An administrator has been asked to create a new field called region code on the opportunity object. this field should only be visible to users with the outside sales, Manager and system Administrator profiles and editable by users with the system administrator and manager profiles.

How should the administrator ensure this field is accessible to only these users?

- \* Edit the field-level security on the region code field for these three profiles.
- \* Edit the role hierarchy and move the outside sales and manager roles lower in the hierarchy.

- \* Create a new page layout for the opportunity object for these three profiles.
- \* Create a new record type and page layout for the opportunity object for these three profiles.

#### NEW QUESTION 47

How would you configure a profile to find duplicate records? \* (1 Point)

- \* read,edit
- \* view all
- \* merge
- \* Delete

#### NEW QUESTION 48

Universal Containers has three different profiles for the support desk. The VP of Support requests permission to only reassign profiles for support desk users.

How should this access be granted?

- \* Delegated administration access to the three profiles.
- \* The manage users permission to the profile.
- \* The administrator profile.
- \* A permission set with the manage users permission.

#### NEW QUESTION 49

A user is trying to add a product to an opportunity and wants to select a price book to reflect the correct price for the customer. They are sure they have access to several different price books but the option to choose which one is missing.

What should an administrator do to resolve the issue?

- \* Add the Choose Price Book button on the Detail section of the Product layout.
- \* Add the Choose Price Book button on the Product Related List of the Opportunity layout.
- \* Add the Choose Price Book button on the Lightning page.
- \* Add the Choose Price Book button on the Detail section of the Opportunity layout.

#### NEW QUESTION 50

What type of process can the system administrator set for an organization's products?

Choose 3 answers

- \* Standard prices
- \* List prices
- \* Product prices
- \* Sales prices
- \* Discount prices

#### NEW QUESTION 51

Ursa Major Solar customers have two levels of support available based on their contracted services. Gold-level customers receive email and chat support with a 2-day response window. Platinum-level customers receive 24/7 phone and chat support with a 2-hour response window.

What should an administrator configure to ensure support agents respond within an appropriate service level?

- \* Entitlement Process
- \* Assignment Rule
- \* Escalation Rules
- \* Omni-Channel

#### NEW QUESTION 52

How many versions of any given flow, created with Visual Workflow, can be active at one time? \* (1 Point)

- \* 1
- \* 2
- \* 3
- \* 4

#### NEW QUESTION 53

Universal Containers has a Positions object that represents job Positions and a Applications object that represent people that have applied to the position. The Job Application object has a lookup to position. They want to run a report that shows all Positions that do NOT have any child job Applications.

Which solution would meet the requirements?

- \* Use a custom report type that only displays job Application without Positions.
- \* Use the standard Job Application with Position report type.
- \* Use the standard Position report type with a cross filters.
- \* Use the standard Position without job Application report type.

#### NEW QUESTION 54

A change set that has already been submitted for deployment is missing a component.

What can you do in order to correct the issue? \* (1 Point)

- \* Deploy the change set and then submit another change set for deployment
- \* Edit the change set, deactivate it and then add the missing component
- \* Create another change set containing all components and deploy it
- \* Clone the change set. edit the components and deploy it

#### NEW QUESTION 55

A maintenance fee is added to each opportunity. this maintenance fee should NOT be included in the sales Rep's forecast so a custom field called Rep amount is used.

how should an admin configure forecasting?

- \* Enable Collaborative Forecasting, create a forecast on the Rep Amount field.
- \* Create a Forecasting report, Summarized by the Opportunity Owner field.
- \* Enable customizable forecasting, create a forecast on the Rep amount field.
- \* create a Forecasting report, summarized by the Rep amount field.

#### NEW QUESTION 56

Which permission do you need to manage entitlements? Choose two answers. \* (1 Point)

- \* &#8220;Manage Entitlements&#8221;
- \* &#8220;Customize Application&#8221;
- \* &#8220;Customize Entitlement&#8221;
- \* &#8220;Manage Application&#8221;

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