

B2B-Commerce-Administrator Dumps with Practice Exam Questions Answers [Q21-Q37]



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B2B-Commerce-Administrator by Salesforce Administrator Actual Free Exam Practice Test

Q21. What accurately describes a Dynamic kit Product Type?

- * A Kit is a tightly related set of product.
- * The pricing Kit price is determined by the pricelist item associated with the Kit.
- * A Kit is constructed by the customer.
- * The pricing Kit is determined by the products contained in the Kit.

Q22. Which three statements apply to display product specs on the Product Detail Page?

Choose 3 answers

- * Select the display Is Visible In Catalog on the Spec.
- * Add page section “spec-all to the Product Detail Page.
- * Assign a value to the spec for the given product.
- * You must set the PDP page configuration setting DSPspecs to TRUE for the storefront or globally.
- * The account group must be un-assigned to the customer.

Q23. Which two statements are true assuming Salesforce B2B Commerce is installed in the production org?

Choose 2 answers

- * When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
- * When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
- * When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
- * A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Q24. What is true about the use of Product Specs?

- * They can be applied to accounts.
- * They can be Included as a condition to be tested on a promotion rule.
- * They can be used to define product specific pricing
- * A They can be used in the faceted search and/or displayed on the POP specifications tab.

Q25. In which location is the first price Tier defined when using Tiered Pricing?

- * The Default Storefront Pricelist
- * The Price field on the respective Pricelist Item Record
- * The Tiered Pricing Lightning Component
- * The CC Product Record

Q26. Which statement is true when changing language in the My Account profile area?

- * If a storefront user switches the Language selector to Spanish, it will only show products associated to price lists that have the Spanish localization.
- * The Language selector In My Account will only show languages that my price lists have an ISO code for.
- * The Language selector in My Account will show all available languages In the CC ADMIN localization area for the given storefront
- * If a storefront user switches the Language to Spanish, and there are no products with Spanish localization, the expected behavior is to show products storefront language.

Q27. How can a category be moved to display in the category widget from the bottom to the very top?

- * Set its sequence value higher than any other category.
- * set its sequence value lower than any other category.
- * Set its parent category to the First Category; category section.
- * Set its sequence value higher than any other category.

Q28. How does a product display in the storefront when a product status is Released;?

- * The product is searchable and can be displayed on the PLP and POP page, the price is displayed but the add to cart button is hidden,
- * Since the product is not orderable. search will not find and display the product.
- * The product is searchable and can be displayed on the PLP and POP page. The price and add to cart button is displayed assuming a price list item present.
- * The product is searchable and displayed on the PLP page, however the POP page will display the default message product is not orderable at this time;

Q29. Where is the from address configurable for emails sent from Salesforce B2B Commerce in workflow steps such as request password, checkout, or email cart?

- * Salesforce B2B Commerce storefront settings
- * Account
- * CC Account Group
- * Salesforce community settings

Q30. A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- * Account Group of user's Account does not have any Price lists associated to it.
- * The Account Group is only associated to one pricelist.
- * Entitled pricelists are associated to a different community.
- * Salesforce B2B Commerce custom field Currency on User Object is not populated.
- * Products in the pricelists are marked in Creation Status.

Q31. In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- * JSON text field
- * Visualforce component on the Price List Item
- * SOQL Query
- * The CC Product Record

Q32. A company recently acquired two separate businesses, both of which have two separate e-stores. The company wants to migrate these eStore to Salesforce B2B Commerce, consolidating into a single platform.

Initially, the company wants these two stores to run independently of one another with their own set of customers (Customers on one storefront should not be able to login into other storefront) and their own look and feel, as well as their own product offering.

How should the Salesforce B2B Commerce consultant meet these business requests?

- * Multiple Storefronts Storefront Associations
- * Single Storefront. Multiple Account Groups
- * Single Storefront, effective Accounts
- * Multiple Salesforce Communities, Multiple Storefronts, Multiple Salesforce Profiles

Q33. What is true regarding coupons with a type of General?

- * Coupons rules enable AND/OR conditions within the source or target condition.
- * There must be at least a source Product or Spec rules defined with a value
- * There must be a coupon rule defined for both source and target conditions.
- * There does not need to be a source or target rule defined for a general coupon.

Q34. How should a Salesforce B2B Commerce Attribute record be designated as a Parent Attribute?

- * Define the Child Attribute relation field
- * Prefix the Attribute name with PARENT.
- * Leave the Parent Attribute relation field blank
- * Select the Parent Attribute; Checkbox

Q35. Which two features are enabled after creating public groups to enable anonymous users if the Organization-Wide Default (OWD) for Account is set to Private?

Choose 2 answers

- * register
- * browse
- * line level independence
- * checkout

Q36. A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.

Which Salesforce B2B Commerce feature Will satisfy this business requirement?

- * Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.
- * Update the product catalog to include any new shipping properties.
- * Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for the storefront.
- * Enable Line level Independence for the storefront.

Q37. Which two Product Statuses enable a user to view a product?

Choose 2 answers

- * Blocked
- * Not Orderable
- * Released
- * Visible
- * viewable

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