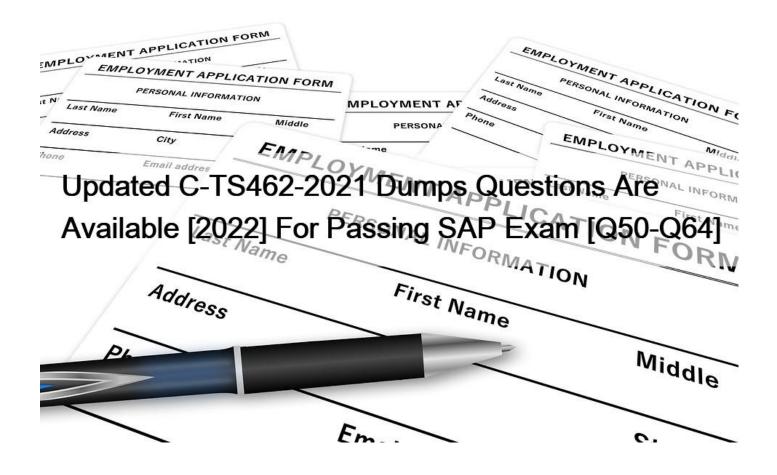
Updated C-TS462-2021 Dumps Questions Are Available [2022 For Passing SAP Exam [Q50-Q64



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SAP C-TS462-2021 Exam Syllabus Topics:

TopicDetailsTopic 1- Availability check and Advanced ATP- Shipping Process and Customizing- Pricing and condition technique Topic 2- Explain and perform tasks relating to Availability Check- Explain and perform tasks relating to Sales Documents (customizing)Topic 3- Explain and perform tasks relating to Billing (basics), and maintain customization settings-Organizational structuresTopic 4- Explain and perform tasks relating to pricing and condition technique- Sales Process and Analytics- Sales Documents (customizing)Topic 5- Maintain customization settings required to perform cross-functional business processes- Billing Process and CustomizingTopic 6- Describe how shipping transactions are processed in relation to sales order management- Set up and maintain relevant master dataTopic 7- Explain and perform tasks relating to Organizational Structures- Explain and perform tasks relating to Sales process

NO.50 What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct Answers to this question. * The app allows a user to monitor sales orders in critical stages and efficiently address issues.

- * Icons and colors are used in the app to represent different types of issues.
- * The app shows cost simulations for all possible order fulfillment scenarios.
- * The process flow can be used to directly resolve issues as fast as possible.

NO.51 When creating a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- * Business partner role
- * Business partner category
- * Account group
- * Business partner grouping

NO.52 You normally include multiple sales orders in your outbound deliveries Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct Answers to this question.

- * Ship-to party
- * Incoterms
- * Plant
- * Material group
- * Delivery Date

NO.53 In the outbound delivery document, which information can be found in the item only?

- * Status information
- * Plant
- * Texts
- * Picking information

NO.54 Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- * MRP type
- * Higher-level item category
- * Delivery type
- * Shipping point
- * Item category group

NO.55 What are some of the prerequisites for creation of a credit memo based on a credit memo request?

Note: There are 2 correct Answers to this question.

- * An appropriate reason for rejection must be assigned to the original sales order item.
- * Copying control must exist between the sales document and the billing document.
- * The billing document of the original customer invoice must be cancelled.
- * The Billing Block field in the credit memo request must be empty.

NO.56 You are using incompleteness procedures in your system. To which elements can they be assigned? Note:

There are 3 correct answers to this question.

- * Business partner category
- * Item category
- * Material type
- * Schedule line category
- * Partner function

NO.57 In the cash sales process, the output representing the customer invoice is produced from which document type?

- * Delivery
- * Billing document
- * Sales order
- * Material document

NO.58 What can you set up in the copying control tool for billing documents? Note: There are 2 correct Answers to this question.

- * Assignment number
- * Update document flow
- * Update pricing
- * Billing type for cancellation

NO.59 What is a characteristic of a service item in a sales order?

- * The service item has no schedule line.
- * The sales price is determined from the service master record.
- * The material of the service item has a specific item category group.
- * The requested delivery date is set to the current date.

NO.60 Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct Answers to this question.

- * Transportation lead time of the forwarding agent
- * Pick/pack time of the warehouse number
- * Transit time of the route
- * Loading time of the shipping point

NO.61 Where do you configure the default billing type to be used for order-related or delivery-related billing?

- * Sales document type
- * Delivery document item category
- * Delivery type
- * Sales document item category

NO.62 You want to configure that only complete sales documents can be saved. How can you achieve this?

- * In the configuration of all schedule line categories used, you set the flag Dialog Message for Incompletion.
- * You assign an incompleteness procedure to all item categories used in sales.
- * In the configuration of all sales document types used, you set the flag Dialog Message for Incompletion.
- * You assign an incompleteness procedure to all schedule line categories used in sales.

NO.63 Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

- * The billing type settings
- * The item category determination
- * The immediate delivery setting
- * The lead time in days

NO.64 Which elements are assigned to field reference groups to influence the status of fields in the material master?

Note: There are 2 correct answers to this question.

- * Item category group
- * Sales organization
- * Plant
- * Industry sector

C-TS462-2021 Exam Certification Details:

Level:AssociateSample Questions: SAP C-TS462-2021 Exam Sample Question Cut Score:64%Duration:180 minsLanguages:German, English, French, Japanese, Chinese

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