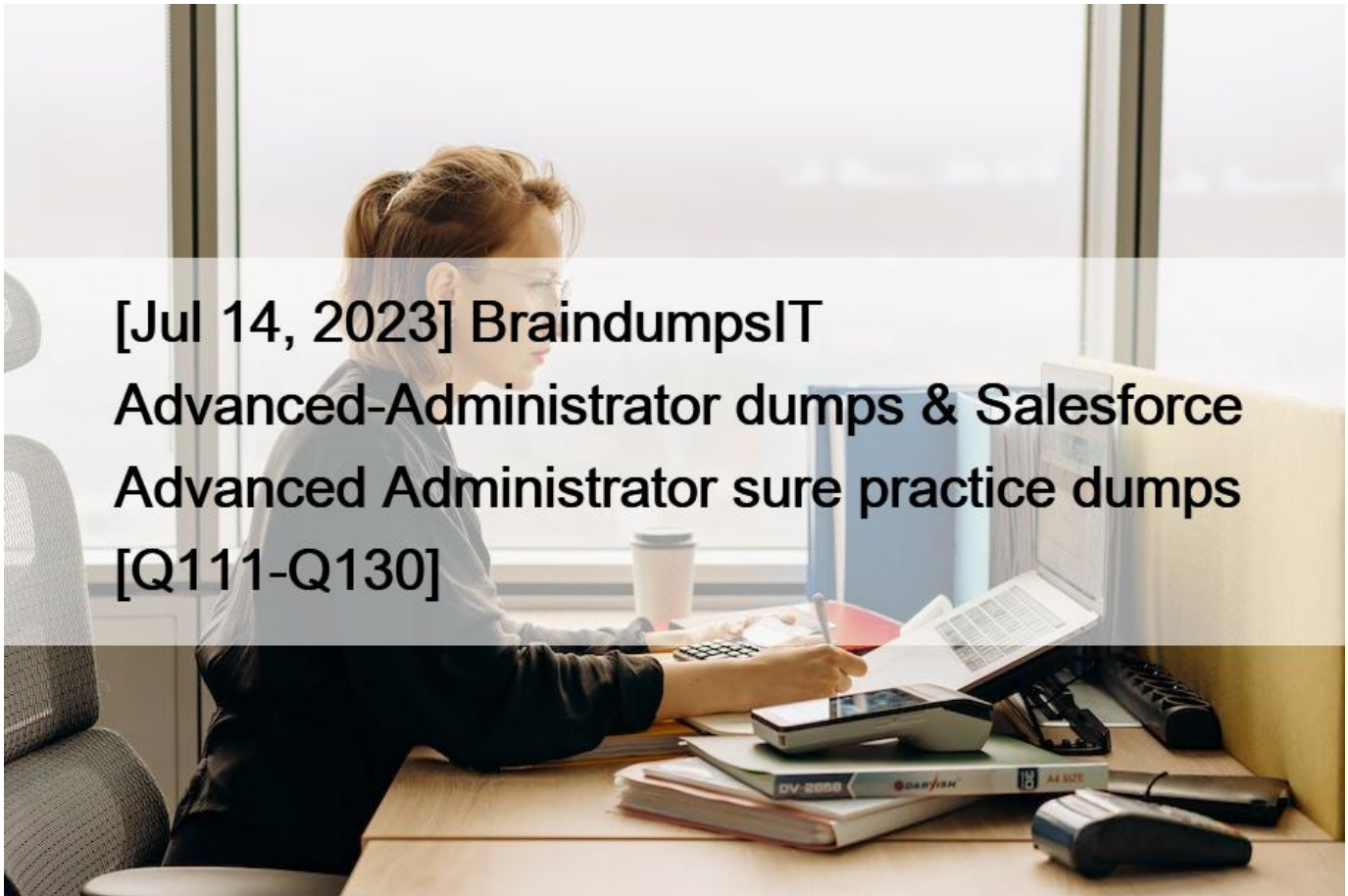


## [Jul 14, 2023 BraindumpsIT Advanced-Administrator dumps & Salesforce Advanced Administrator sure practice dumps [Q111-Q130]



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Salesforce Advanced-Administrator Actual Questions and Braindumps

### QUESTION 111

A Recruiting User needs to setup an object relationship between the Position Object and the Job Application Object. He needs this setup so that a Position record can be related to many Job Application records and Job Application Records can be related to many Position Records. He also needs this in a setup where deleting a Position record will delete all related Job Application records and deleting a Job Application record deletes all related Position records. What can a system administrator do to fulfill the requirement?

- \* Create a lookup relationship on both objects.
- \* Create two master-detail relationships where both can be master and both can be detail records
- \* Create a junction object between the Job Application and Position object.

### QUESTION 112

If an administrator uses the data loader to transfer ownership of account records, what will be the result?

Choose 2 answers

- \* All new owners are automatically notified of their new account ownership
- \* All manual sharing is removed from the records that are transferred
- \* All ownership based sharing rules for the records are recalculated
- \* All account teams are removed from the records that are transferred

### QUESTION 113

Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders.

If the opportunity is in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately.

How should these requirements be met without using code?

- \* Create a schedule-triggered flow. Configure the trigger to flow weekly.
- \* Create a record-triggered flow with scheduled paths. Configure the trigger to flow after the record is saved.
- \* Create a record-triggered flow with scheduled paths. Configure the trigger to flow before the record is saved.
- \* Create a schedule-triggered flow for the Opportunity object. Configure the trigger to flow daily.

### QUESTION 114

An administrator has uploaded a change set from a sandbox to a production organization and would like to add a missing component to the change set before deployment.

What option does the administrator have to modify the change set? Choose 2 answers.

- \* Edit the change set in the sandbox environment and upload it to production.
- \* Clone the change set in the sandbox environment, add the component and upload it to production
- \* Create a new change set in the sandbox environment, add all the required components and upload it to production. Edit the change set in production, add the component, and use the redeploy option.

### QUESTION 115

Universal Containers has set up a picklist dependency between region and zone on the Account object. The sales manager has requested that when a user selects a region, a zone must also be selected.

How should this be achieved?

- \* Make both picklist fields required at the field level.
- \* Create a validation rule using ISBLANK().
- \* Set default values for both picklist fields.
- \* Make the zone field required on the page layout.

### QUESTION 116

Which three actions can occur when an administrator clicks 'save' after making a number of changes to Knowledge data categories in a category group and changing their position in the hierarchy? Choose three.

- \* The contents of category drop-down menu change
- \* Users are temporarily locked out of the ability to access articles
- \* Users may temporarily experience performance issues when searching for articles
- \* The history of article usage is reset to zero utilization
- \* The articles and questions visible to users change

### QUESTION 117

The administrator at Cloud Kicks built a flow in a sandbox. After testing and validating the flow, the administrator plan to promote the flow to the production environment with a change set.

Which three considerations should the administrator be aware of when moving flows with a change set? Choose 3 answers

- \* Flows deployed are inactive and need to be manually activated.
- \* Flow allows only one version of the flow when deployed with a change set.
- \* Deploying or redeploying a flow with change sets creates a version of the flow in the destination org.
- \* All flow dependencies are automatically added to the change set.
- \* Flows are automatically activated upon deployment.

### QUESTION 118

Google Docs can be added to Salesforce CRM Content?

- \* True
- \* False

### QUESTION 119

How should an administrator ensure the appropriate number of digits are entered into the custom encrypted field created to capture credit card numbers on the Opportunity object?

- \* Use the credit card number mask type.
- \* Define the number of mask characters.
- \* Enter the number of digits at the field level.
- \* Create a validation rule to ensure the length.

### QUESTION 120

To create a large number of Salesforce user accounts from a CSV import file, you can use \_\_\_\_\_ to perform the import.

Select one:

- \* Data Import Wizard
- \* Bitlocker
- \* Excel
- \* Data Loader

NOTES:

Data Loader does allow you to import users, you cannot import users with the Data Import Wizard.

### QUESTION 121

Cloud Kicks uses a Lightning web component to provide instructions to sales reps. An administrator needs to correct a spelling error in the displayed text in one of the Lightning web components.

What is the recommended tool to make the change?

- \* Developer Org
- \* VisualStudio Code
- \* Salesforce Lightning Inspector

\* Developer Console

Explanation

VisualStudio Code is a recommended tool to make the change in the displayed text in one of the Lightning web components. VisualStudio Code is an integrated development environment (IDE) that supports Salesforce development tools such as Salesforce Extensions for Visual Studio Code, Salesforce CLI, and Lightning Web Components. You can use VisualStudio Code to create, edit, debug, and deploy Lightning web components and other Salesforce metadata. To make the change in the displayed text, you need to open the HTML file of the Lightning web component in VisualStudio Code and modify the text element accordingly. References:

<https://developer.salesforce.com/tools/vscode>

[https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.create\\_components](https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.create_components)

**QUESTION 122**

AW Computing has a new requirement from its security team where audit information relating to an account must be recorded in a new custom object called Audit. Audit records need to be preserved for 10 years and only accessible by the audit team.

What relationship should be used to relate the Audit object to the Account object?

- \* Master-Detail
- \* Lookup
- \* Many-To-Many
- \* Self

**QUESTION 123**

There is one field on Custom Object and users have entered lots of values. Now System Admin wants to create a report and categories values present in that field. How to achieve this ?

- \* Bucket Field
- \* Custom Summary Formula Field
- \* Conditional Highlighting
- \* Use Cross Filter

**QUESTION 124**

When a sales rep at Northern Trail tiers to submit a discount request on an opportunity they receive an error:

Which two consideration would cause this error?

- \* This field updated is on a cross-object.
- \* The approval process is assigned to a queue.
- \* A validation rule prevents the field update
- \* The approval assigned in the process is inactive

**QUESTION 125**

The sales team at Cloud Kicks is noticing that sales reps are misusing the new Screen Flow tool for data entry, since they are viewed the initial screen after clicking finish.

What should the administrator do to fix this?

- \* Use a lightning action to redirect the user

- \* Create a new flow to redirect the user when the other flow finishes.
- \* Add a trigger to redirect the user to a new page.
- \* Update the flow with a local redirect action.

Explanation

A lightning action is a type of quick action that can invoke a Lightning component, a Visualforce page, or a URL. The administrator can use a lightning action to redirect the user to a different page after they finish the screen flow. This way, the user will not see the initial screen again and will not misuse the flow tool.

References:

[https://help.salesforce.com/s/articleView?id=sf.lightning\\_component\\_actions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.lightning_component_actions.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.flow\\_distribute\\_lex.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_distribute_lex.htm&type=5)

### QUESTION 126

When can a user become an owner of a record without being a record creator?

Choose 2 answers.

- \* If the record is in a queue
- \* If person is above the owner of the record in role hierarchy
- \* If he is already a record owner
- \* if someone shares the record to the record owner

Explanation

See

also:[https://help.salesforce.com/apex/HTViewHelpDoc?id=queues\\_overview.htm&language=enhttps://help.sales](https://help.salesforce.com/apex/HTViewHelpDoc?id=queues_overview.htm&language=enhttps://help.sales)

### QUESTION 127

Universal Containers uses Territory Management to manage its sales territories. Territory managers and sales representatives are at the same role level in the role hierarchy. Account and Opportunity objects are set to private.

Which three permissions should be granted to territory managers? (Choose three.)

- \* Transfer and Delete opportunities assigned to the territory, regardless of who owns the opportunities.
- \* View, Edit, Transfer, and Delete accounts assigned to the territory, regardless of who owns the accounts.
- \* View All opportunities associated with accounts in the territory, regardless of who owns the opportunities.
- \* Edit All opportunities associated with accounts in the territory, regardless of who owns the opportunities.
- \* Transfer All opportunities associated with accounts in the territory, regardless of who owns the opportunities.

### QUESTION 128

Cloud Kicks has updated several profiles and created a new app in the sandbox. After testing, everything is working as expected. Which two options should the administrator use to migrate these changes to production from the sandbox?

Choose 2 answers

- \* Package deployment
- \* Change Data Capture

- \* Outbound Change Set
- \* Inbound Change Set

### QUESTION 129

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead.

Which action should the administrator take to meet this requirement?

- \* Use Salesforce REST API to create the object and also import the data.
- \* Use Lightning Object Creator to create the object and also import the data.
- \* Use Schema Builder to create the object and also import the data.
- \* Use Object Manager to create the object and also import the data.

Explanation

Lightning Object Creator is a tool that allows you to create custom objects and fields from a spreadsheet in a few clicks. Lightning Object Creator analyzes the spreadsheet data and suggests the best way to map it to Salesforce fields and relationships. You can also import the data from the spreadsheet into the new custom object and view it in a list view or a related list. In this case, you can use Lightning Object Creator to create a custom Project object from the spreadsheet that tracks installations and also import the data into the new object. References: [https://help.salesforce.com/s/articleView?id=sf.object\\_creator\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.object_creator_overview.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.object\\_creator\\_create\\_object.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.object_creator_create_object.htm&type=5)

### QUESTION 130

The administrator at Universal Containers wants to improve data quality by ensuring that all accounts have a Billing State/Province based upon the Billing Postal Code for that account.

Which two solutions can meet the requirement? (Choose two.)

- \* Use a trigger that populates Billing State/Province based on a custom object that maps postal codes to states/provinces
- \* Use a validation rule to do a VLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces
- \* Use a workflow that populates Billing State/Province based on a custom object that maps postal codes to states/provinces
- \* Use a validation rule to do an HLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces

To earn the Salesforce Advanced-Administrator certification, candidates must pass a 60-question multiple-choice exam that tests their knowledge and skills in various areas such as data management, security and access, automation and workflow, analytics and reporting, and mobile and desktop administration. Advanced-Administrator exam is designed to be challenging, and candidates are recommended to have at least two to three years of experience using Salesforce before attempting the exam.

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