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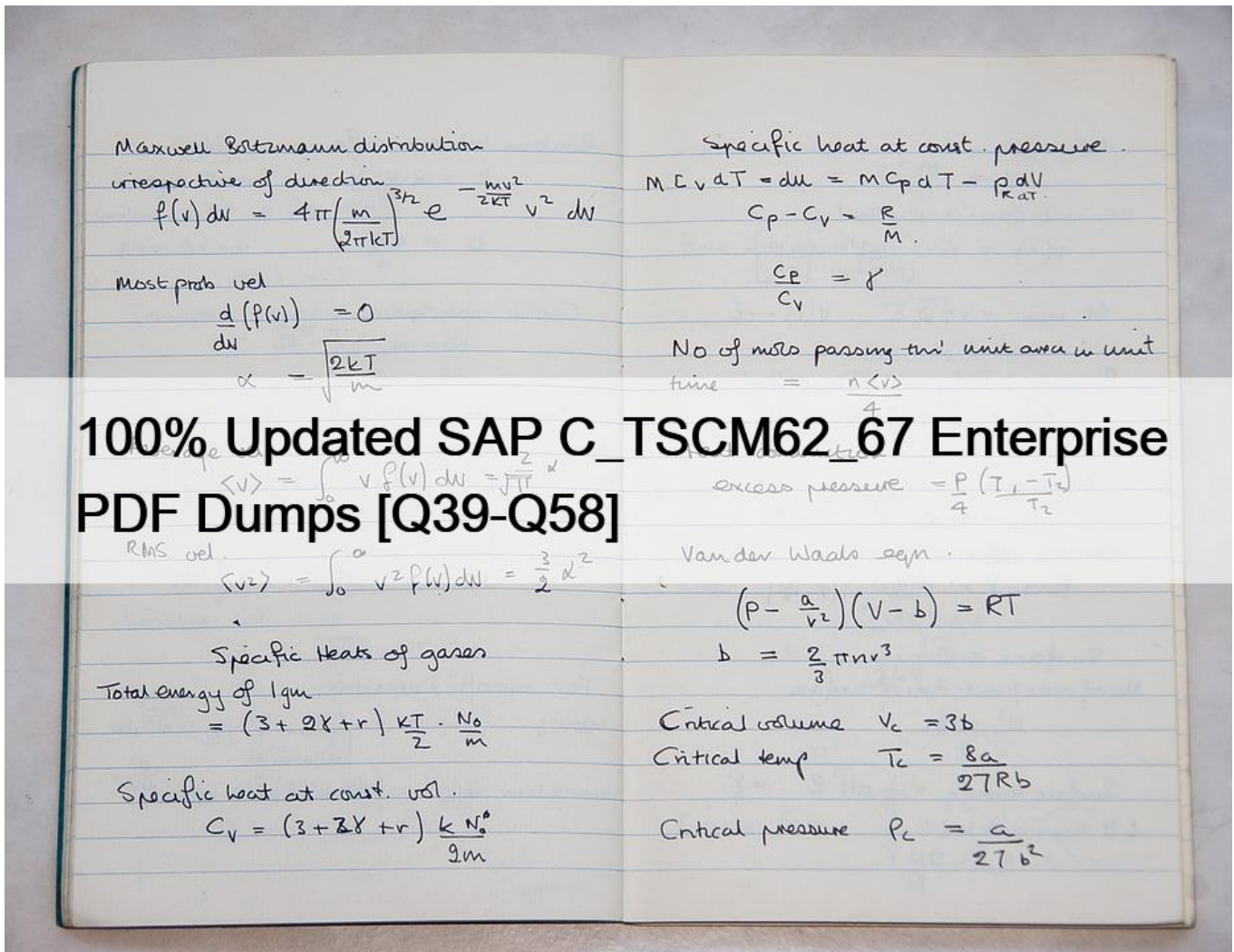

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NO.39 You have implemented a consignment process. The first consignment fill-ups are done, but invoicing is not possible.

What is the reason for this?
* The consignment fill-up document is blocked for billing.
* A condition record was not found in the consignment fill-up document.
* Goods movement did not take place.
* The ownership of the goods was not transferred yet.

NO.40 Which of the following statement is incorrect regarding the Payment card processing?
* A payment card plan, containing the card number, the card type, and the authorization data, is assigned to individual items in O the sales order.
* The payment card data is copied to the billing document from the order.

* Both the payment card data and the authorization data are forwarded when the billing document is transferred to Accounting

NO.41 As a member of the project team, you are asked to set up the system so that user has to enter an order reason when processing a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement?
* You define an incompletion procedure with the Order Reason field and mark it as mandatory.
* You define an incompletion procedure with the Order Reason field and assign a status group in which the fields General, Delivery, and Billing Document are selected.
* You define an incompletion procedure with the Order Reason field, assign it to the sales document type, and set the status to “released for further process steps”.
* You define an incompletion procedure with the Order Reason field and assign it to a sales document type that has the “Incompletion Message” indicator set.

NO.42 Which of the following baseline configuration are included in the template realm? There are 3 correct answers to this question.
* network transaction rules
* Approval processes
* parameters
* invoice expection types
* receiving types

NO.43 What Service Desk feature provides all the functions to analyze and monitor an entire SAP solution centrally?
* Root cause analysis
* Implementation Roadmap
* SAP Notes
* SAP Solution Manager diagnostics

NO.44 Which of these components is included in SAP Solution Manager? Please choose the correct answer.
* Enterprise Search
* SAP Netweaver Business Warehouse
* Master data management
* Service Desk

NO.45 What do you have to consider when you change customer master data? There are 2 correct answers to this question.
* Address changes in the customer master affect existing documents in the system.
* A customer can have only one unloading point.
* Customer master data is transferred to the sales order and cannot be changed there.
* Several different partner functions can be assigned in the sales area data of the customer master.

NO.46 What part of the text control directly determines the copying of a text from a source text object into another text type?
* Text determination procedure
* Text type
* Condition table
* Access sequence

NO.47 You want to enhance an existing print document that is based on a SAPscript form with a new field that does not require separate preparation logic. Which statement is correct? Please choose the correct answer.
* A new print out program with the new field has to be created.

* If the field exists in the relevant communication structure, the enhancement can be processed directly in the SAP script form.
* A new access sequence has to be created with an access step on a condition table and the new field as the key.
* A new output type has to be created and assigned to the changed SAP script form.

NO.48 Which of the following is a benefit of SAP Solution Manager?
* It reduces the cost of implementation and continuous improvement.
* It provides common master data management within all SAP systems.
* It enables central Enterprise Search within all SAP systems.
* It reduces the number of systems and operates only one central IT landscape.

NO.49 What steps are included in the cash sales process? (Choose two)
* When you save the cash sales, the system prints a document – BA00 – that can be given to the customer as an order confirmation.
* When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03.
* When you save the cash sales, the system automatically creates a delivery.
* When you save the cash sales, there is no need for a delivery and goods issue posting because the customer receives the products immediately.

NO.50 What is the purpose of the condition type within the pricing process? Please choose the correct the answer.
* To define what condition types should be taken into account and in what sequence
* To define the key fields of the condition records
* To control the properties of pricing conditions
* To structure the hierarchy for condition record access

NO.51 You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?
* Set the quotation messages function in the quotation sales document type.
* Set the completion rule in the item category for the quotation.
* Set the quotation messages function in the sales order document type.
* List the reference document number field in the incompleteness procedure for the sales order item category.

NO.52 Which of the following do you have to consider when you configure the “quotation ? sales order” sales process? (Choose two)
* Specify how pricing data should be handled when copying items.
* Set up the item category of the quotation so that it has an incompletion procedure for a value item.
* Define the completion rule in the item category of the quotation as not relevant for completion.
* Define the Target Item Category in copying control for all manually maintained item categories in the quotation.

NO.53 Which complaint request document is created with a mandatory reference to a billing document?
* Returns
* Advanced returns request
* Credit memo request
* Invoice correction request

NO.54 In which of the following master records can partial delivery agreements be stored?

(Choose two)

* In the material master record
* In the customer master record
* In the customer material info record
* In the condition master record

NO.55 When the delivery document is created, the system can perform checks at item level to ensure compliance with business requirements.

What elements can be checked by the system at item level? (Choose three)
* Billing date
* Minimum quantity
* Zero quantity
* Route to the customer
* Overdelivery

NO.56 As a member of the project team, you are asked to set up the system so that user has to enter an order reason when processing a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement? Please choose the correct answer.
* You define an incompletion procedure with the Order Reason field, assign it to the sales document type, and set the status to “released for further process steps”.
* You define an incompletion procedure with the Order Reason field and assign a status group in which the fields General, Delivery, and Billing Document are selected.
* You define an incompletion procedure with the Order Reason field and assign it to a sales document type that has the “Incompletion Message” indicator set.
* You define an incompletion procedure with the Order Reason field and mark it as mandatory.

NO.57 Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)
* Maintain the requested sales revenue account directly in the payer’s customer master record.
* Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
* Create and assign the account key of affiliated companies directly in the payer’s customer master record.
* Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
* Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

NO.58 Which of the following statements are correct? There are 2 correct answers to this question.
* You can create a single delivery note for multiple orders.
* You can nave multiple deliveries for a single order.
* You cannot create a single delivery note for multiple orders and each order should have its own delivery note.

SAP C_TSCM62_67 certification exam is designed for individuals who want to validate their knowledge and skills in the area of Sales and Distribution (SD) in SAP ERP 6.0 EhP7. SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7 certification is intended for application associates who are responsible for the implementation and customization of the SD module in SAP ERP. C_TSCM62_67 exam evaluates the candidate's understanding of the SD processes and their ability to configure the system to meet business requirements.

To pass the SAP C-TSCM62-67 Certification Exam, candidates need to have a good understanding of the key concepts and functionality of the SAP SD module. They should be familiar with the sales order process, pricing, billing, shipping, and inventory management. In addition, candidates should have knowledge of the integration points between SAP SD and other modules such as FI, CO, MM, and PP. SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7 certification exam is a comprehensive test of the candidate's ability to apply their SAP SD knowledge to solve real-world business problems.

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