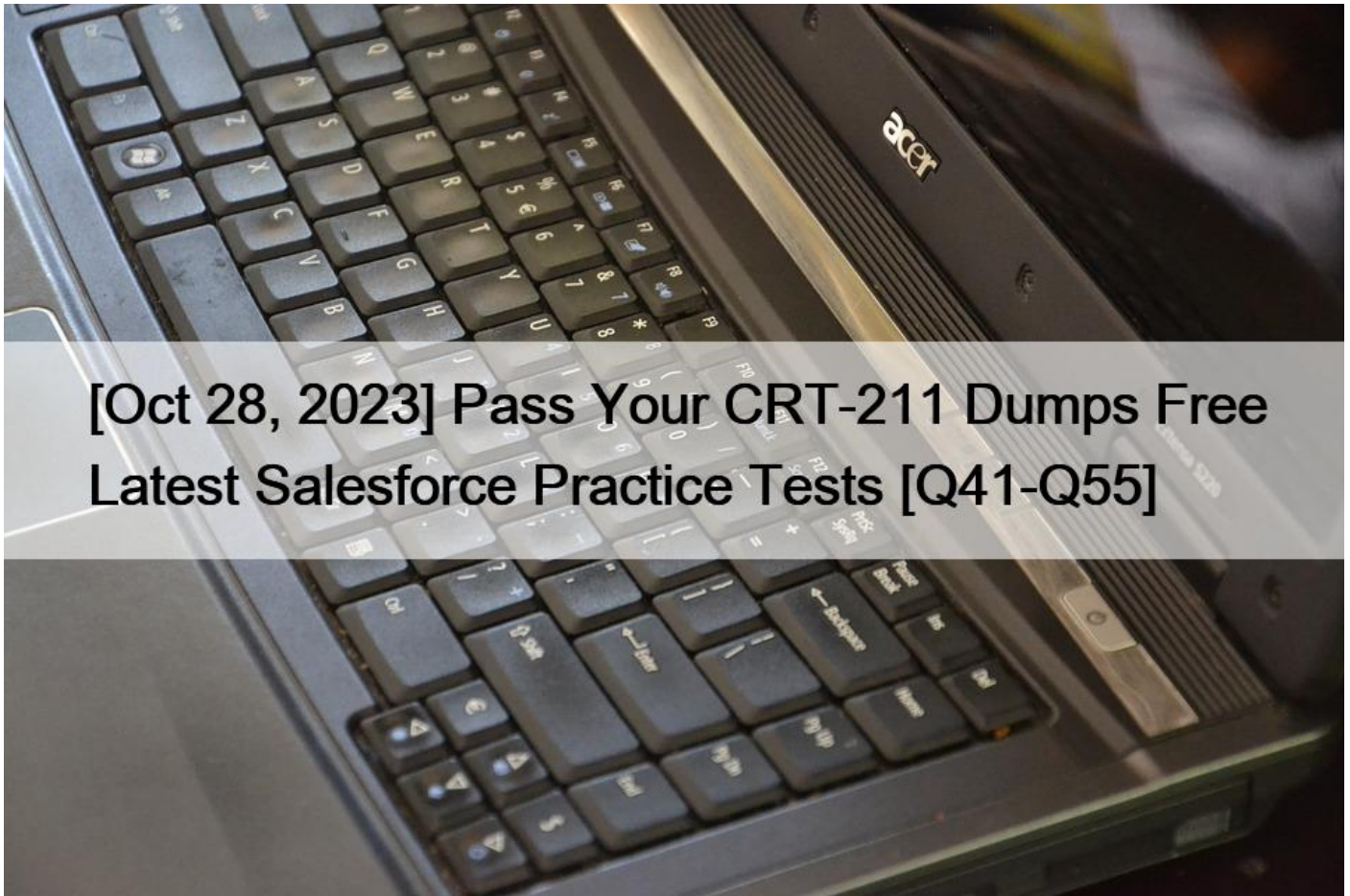


[Oct 28, 2023 Pass Your CRT-211 Dumps Free Latest Salesforce Practice Tests [Q41-Q55]



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Salesforce CRT-211 Certification Exam is a valuable certification for individuals seeking to become advanced administrators in the Salesforce ecosystem. By passing CRT-211 exam, candidates can demonstrate their proficiency in advanced administration concepts and increase their job opportunities and earning potential. To prepare for the exam, candidates should take advantage of the resources provided by Salesforce and invest time in studying and practicing advanced administration concepts.

QUESTION 41

AW Computing organizes Its sales regions as East, Central, and West. Each region has sales reps, a sales director, and sales operations members. The organization-wide default for all objects is set to Private. Members of the operations team for the East region need access to all the accounts and opportunities in the region.

How should the administrator configure this requirement?

- * Instruct the operations team members to add themselves to the account teams.
- * Share an Opportunity sharing the with a public group containing the East operations profile.
- * Assign to a role in the role hierarchy positioned above the East sales director.
- * Utilize territory management to add the operations team to the East territory.

QUESTION 42

When will account assignment rules automatically assign an opportunity to a territory

- * Account ownership was changed
- * Account has no assigned territory
- * Account has multiple territories
- * When opportunity has no assigned territory and account has been assigned to a territory

QUESTION 43

Which three capabilities of Live Agent in the Salesforce Console for Service? Choose 3 answers.

- * Approval Processes can be used to escalate cases in the chat window.
- * Multiple visitors can chat in one window
- * The Articles tool can be used to search for Knowledge Articles
- * Chats can be transferred to other agents.
- * The Details tab can be used to see information about the visitor.

QUESTION 44

Lets say you have a case and it may have Parent Case. Using which relationship you can get information of all child cases in parent Case ?

- * Lookup Relationship
- * Master Detail
- * Hierarchical relationship

QUESTION 45

Which of the following is NOT true about article types in Salesforce Knowledge? * (1 Point)

- * An organization must have 2 article types to enable Knowledge.
- * Article Types are typically short HTML documents.
- * Article Types may include attachments.
- * Article Types should enable `actionable`; content.

QUESTION 46

When should an administrator consider when using Person Accounts?

- * In a complex business model and the users find it easiest to record Opportunity information on Contacts rather than Accounts.
- * In a B2B business model and is selling to the primary contact at a business organization.
- * In a B2C business model and the consumer is the intended recipient of sales and marketing attention.
- * In a business model that needs a separate Contact and Account to be included on all Case records submitted.

An administrator should consider using Person Accounts when they have a B2C business model and the consumer is the intended recipient of sales and marketing attention. Person Accounts allow administrators to store information about individual consumers without requiring a separate account record for each contact. Reference:

https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5

QUESTION 47

What are three options available to the administrator to help with this issue? Choose 3 answers

- * Move some page components behind a tab.
- * Remove some of the fields displayed.
- * Deactivate unnecessary validation rules.
- * Convert all Process builders to flows.
- * Reduce the number of related lists displayed.

Move some page components behind a tab, remove some of the fields displayed, and reduce the number of related lists displayed are three options available to the administrator to help with this issue. Moving some page components behind a tab can help reduce the loading time of a record page by hiding some components until they are needed by the user.

QUESTION 48

DreamHouse Realty wants to notify an assigned agent when an appointment is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment

and send the information to the agent.

What consideration about process automation should the administrator be aware of to ensure the right information is delivered?

- * Only standard objects can be used with Roll-up Summary fields.
- * Rows can only be triggered from the records created on standard objects.
- * Roll-up Summary calculations will prevent a flow from being triggered.
- * Roll-up Summary calculations run after processes and workflows.

QUESTION 49

Universal Containers has a workflow rule that sends an email alert to the VP of sales when a large deal is won. The VP is reporting that these emails are not being delivered.

What tool could be used to determine the problem? choose 2

- * Debug log.
- * System audit trail.
- * Email log.
- * Workflow monitor.

QUESTION 50

DreamHouse Realty wants to notify an assigned agent when an appointment is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment and send the information to the agent.

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- * Only standard objects can be used with Roll-up Summary fields.
- * Rows can only be triggered from the records created on standard objects.
- * Roll-up Summary calculations will prevent a flow from being triggered.
- * Roll-up Summary calculations run after processes and workflows.

Roll-up Summary calculations are performed after processes and workflows are executed, which means that any changes made by processes or workflows will not be reflected in the roll-up summary field until after the transaction is committed. This could cause

inaccurate or outdated information to be delivered to the agent if the flow relies on the roll-up summary field value.

QUESTION 51

Cloud Kicks has a requirement to display sensitive data only to appropriate users. The amount in the Salary field on the User object should display data only when the user record is being viewed by the user or by users with the MR profile. For all other users viewing the user record, the Salary field should display the word '“Confidential*' as text in the field.

What should the administrator do to fulfill this requirement?

- * Validation Rule
- * Page Layout
- * Formula field
- * Process Builder

QUESTION 52

How can additional permissions be given to a user without editing the profile itself? Choose two answers. * (1 Point)

- * permission set
- * delegated administration
- * sharing rule
- * role hierarch

QUESTION 53

What are the options in creating Price Books for Products? Choose 3

- * Standard Price
- * Product Price
- * List Price
- * Sales Price
- * Discount Price

QUESTION 54

What is true about Salesforce Communities? Choose 2

- * Ideas tab is used by community users to submit, like and promote Ideas
- * Communities can be used by internal Salesforce users only
- * Reputation level is the same across all communities.

QUESTION 55

What access can users have to Accounts and Opportunities when territory management is enabled? * (1 Point)

- * Transfer and Delete opportunities regardless of the owner of the record
- * View Account records regardless of the account record owner
- * Edit, Transfer and Delete Opportunity records regardless of the record owner
- * Edit Opportunity records regardless of the account owner

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Candidates would be awarded the digital badge from the salesforce which they can fix it on their profile which would be resulting in more interview calls. Salesforce Certification Preparation for Advanced Administrator CRT 211 Certifications provide opportunities to get a job easily in which they are interested in instead of wasting years and ending without getting any experience. **Salesforce Certification Preparation for Advanced Administrator CRT 211 exam** is distinguished among competitors in terms of job opportunities as compared to the non certified candidate, the employer always gives preference to the one who having certification and knowledge. Salesforce Certification Preparation for Advanced Administrator CRT 211 certified professionals has the knowledge to use the tools to complete the task efficiently and cost-effectively than the other non-certified professionals lack in doing so. Salesforce Certification Preparation for Advanced Administrator CRT 211 certified professionals will have enough knowledge in terms of administration of the salesforce CRM tools, which would be helping the employer to get more business.

To prepare for the CRT-211 exam, candidates should have experience working with Salesforce and should be familiar with advanced administration concepts. They should also study the exam objectives and take advantage of resources such as study guides, practice exams, and training courses offered by Salesforce or third-party providers.

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