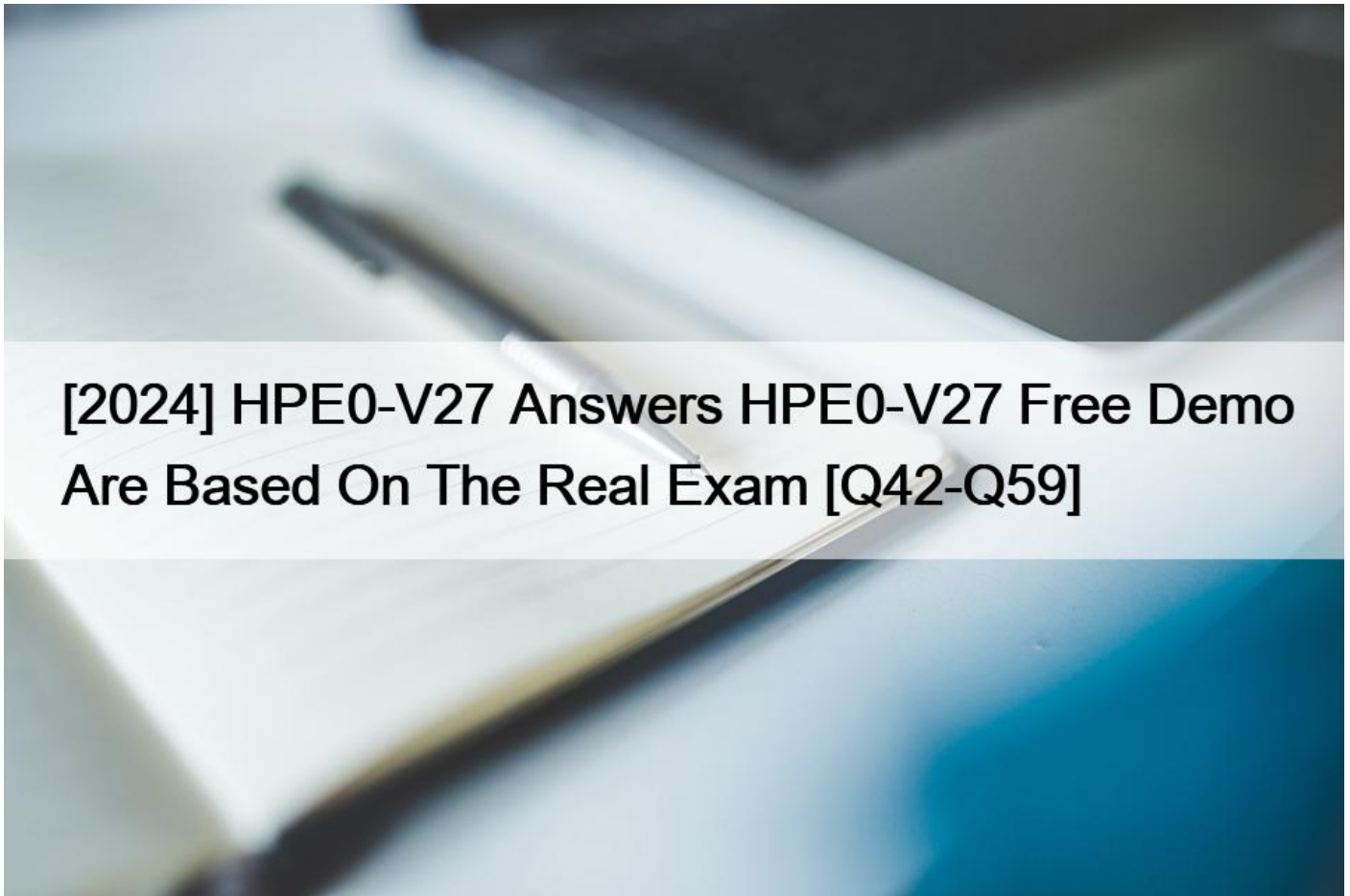


[2024 HPE0-V27 Answers HPE0-V27 Free Demo Are Based On The Real Exam [Q42-Q59]



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HPE0-V27 [Jan-2024 Newly Released] Exam Questions For You To Pass

HP HPE0-V27 certification exam covers a wide range of topics that are essential for IT professionals working in the edge-to-cloud space. These include designing and implementing edge-to-cloud solutions, integrating cloud services with edge infrastructure, optimizing hybrid IT solutions, and managing hybrid IT environments. HPE0-V27 exam also covers the latest trends and technologies in edge computing, cloud computing, and hybrid IT.

NO.42 What is one way today's apps and data are different from the past?

- * They live on multiple platforms, from the data center, the cloud, and the network edge.
- * They are more likely to be coded with proprietary software languages.
- * They are consolidated in a centralized data center and typically accessed in one way.
- * They are not expanding as rapidly as they once were, but require more dedicated security.

NO.43 Which customer initiative suggests an opportunity to discuss HPE solutions for location-based mobile services?

- * providing disaster recovery for a site
- * increasing database efficiency
- * driving customer engagement
- * implementing IoT

NO.44 Why is it important to meet with other influential decision makers in a company?

- * It allows you to present technical information about products to executives outside of IT.
- * Your credibility increases when you are able to converse effectively with leaders in business, finance, and technical roles.
- * Because most companies are moving from an OPEX to a CAPEX funding model, top executives need to approve large purchases associated with IT projects.
- * As more companies move to public cloud, the IT manager role is no longer involved in IT purchases.

NO.45 Which question can help you uncover a customer's desired business outcomes?

- * Which areas of your business are over performing and underperforming?
- * Which IT solution do you think would deliver the most value to your business?
- * What kind of a return on investment do you expect for your IT projects?
- * How will you fund your company's digital transformation?

NO.46 You have identified a potential hybrid IT prospect. In your next conversation, you learn that the customer has just started to virtualize the data center. Which desired business outcome indicates that the customer is a good prospect for a services-led effort to consolidate, virtualize, and modernize the data center?

- * an emphasis on improving employee experience with a more modern network solution
- * the desire for a private cloud solution that integrates with Amazon Web Services (AWS)
- * the need for a container as a service (CaaS) solution that integrates with Docker
- * a focus on optimizing the data center to increase efficiency and lower costs

NO.47 What did the acquisition of SGI add to the HPE portfolio?

- * user and entity and behavior analytics
- * InfoSight predictive analytics
- * high-performance computing for real-time analytics
- * metering of IT resource usage

NO.48 What has been a hallmark of HPE from the time it started?

- * innovative solutions
- * converged infrastructure
- * conventional paradigms
- * IT as a service

NO.49 Why might you recommend Proactive Care Advanced rather than Proactive Care?

- * The company wants reports that are tailored for them.
- * The company needs monitoring 24x7.
- * The company wants enhanced call handling.
- * The company needs a dedicated HPE Account Support Manager (ASM).

NO.50 A customer tells you that virtualization does not provide the performance required for the company's workloads. Which benefit of HPE Hybrid IT solutions should you explain?

- * HPE lets the customer maintain workloads/applications on bare metal while providing much of the automation and flexibility associated with virtualization.
- * HPE has found that most performance issues with virtualization arise from insufficient remote storage, and HPE has industry leading storage solutions.

- * HPE integrates with leading visualization vendors to enhance the efficiency of the visualization layer and boost compute there.
- * HPE has developed a proprietary virtualization technology, which can support the performance requirements of the most demanding workloads.

NO.51 What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

- * Deploying VDI takes less advance planning than enabling users to access resources through a VPN.
- * VDI ensures that the data users access most often is stored locally and is easily accessible.
- * IT can manage the desktop environment much more easily and quickly with VDI.
- * VDI often provides twice the performance of traditional desktop infrastructure.

NO.52 How should you discuss digital transformation with your customers?

- * Downplay the importance of digital transformation, since it is a trend that is not as relevant as it was a year ago.
- * Focus on the way public cloud solutions can speed delivery of services and applications.
- * Help them elevate digital transformation from an incubation project to a business imperative.
- * Explain that digital transformation is just a buzzword and that they should focus on the New Economy instead.

NO.53 Which solution allows customers to independently scale compute and storage resources and to redefine them dynamically?

- * HPE SGI
- * HPE Synergy
- * HPE ProLiant Gen10
- * HPE Nimble

NO.54 A customer has an Aruba Mobile First Network. Which need indicates that the customer could be a good prospect for an additional Aruba security solution?

- * the need to protect servers against malware at the silicon level
- * the need to track meeting room utilization
- * the need to encrypt big data and archived data
- * the need to secure guest and BYOD access

NO.55 You have identified a potential hybrid IT prospect. In your next conversation, you learn that the customer has just started to virtualize the data center. The customer wants to make the data center more agile with private cloud services. Which approach should you take with this customer?

- * Take a services-led approach to transform the customer data environment with cloud storage solutions.
- * Qualify the customer for an HPE private cloud solution built on hyperconverged infrastructure.
- * Qualify the customer for HPE Intelligent Edge because the customer is not yet ready for a hybrid IT solution.
- * Take a services-led approach to transform the customer data center into a full software-defined infrastructure.

NO.56 What is the appropriate use case for a cloud solution?

- * When there is a need for high-speed network connectivity
- * When legacy systems are still in use
- * When scalability and flexibility are not critical requirements
- * When there is a need for on-premises data storage

NO.57 What is the appropriate use case for a hybrid solution?

- * When legacy systems are no longer in use
- * When there is a need for low-speed network connectivity
- * When scalability and flexibility are critical requirements
- * When data needs to be stored on-premises

NO.58 What is often the result of maintaining traditional development cycles?

- * Operating costs and overhead decrease.
- * Collaboration becomes more efficient.
- * IT moves from a support role to a business role in the company.
- * Line-of-Business (LoB) managers create their own stealth IT projects.

NO.59 How does HPE Flexible Capacity benefit customers?

- * It allows them to meet their anticipated OPEX needs by prepaying for capacity at discounted prices.
- * It provides a public cloud solution, allowing them to migrate their services to an easily accessible cloud.
- * It allows them to have the infrastructure capacity that they need but pay only for what they use.
- * Its on-premises-only workload deployment strategy saves them the expense of deploying workloads off premises.

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