

CRT-403 Questions Pass on Your First Attempt Dumps for Platform App Builder Certified [Q68-Q84]



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CRT-403 Practice Test Pdf Exam Material

NEW QUESTION 68

Universal container has a custom object for shipping information. They have to ship to both businesses and consumers. They need to show additional values in the custom field called insurance type for business shipping records. How can this be set up?

- * Use Record type with single page layout.
- * Create multiple picklist fields on the object
- * Use record types with multiple page layout
- * Create a multi-select pick-list field.

NEW QUESTION 69

A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

- * The record is deleted and placed in the recycle bin.

- * The master record can't be deleted if it has a child record.
- * The look-up field on the junction object record is cleared.
- * The record is permanently deleted and can't be restored.

NEW QUESTION 70

What should an app builder do to upgrade an unmanaged package that has been installed into production?

- * Uninstall the current version and install the new version.
- * Install the new version to a Developer org then deploy to production.
- * Click the update link on the Installed Packages page.
- * Install the new version in a sandbox then deploy to production

NEW QUESTION 71

UVC needs to flag leads with one or more business areas. They need to add a field to capture these to the Lead Record. There is no need to report on this field. What is the appropriate field type?

- * Text Area
- * Radio Buttons (Multi-select)
- * Picklist (Multi-Select)
- * Picklist

NEW QUESTION 72

DreamHouse Realty (DR) has many properties for sale and wants to identify the highest value of all Offer__c records on each Property__c record.

What solution should the app builder use to meet DreamHouse Realty's needs?

- * Master-Detail Child Object
- * Text Area (Long)
- * Multi-select Pickllst
- * Lookup Object

NEW QUESTION 73

You are explaining to another developer, who is not familiar with Force.com, how an external ID field can be used to work with data coming from another system. What features would you mention? Choose 3 answers.

- * An external ID is indexed and increases query performance
- * An external ID can be either text, number or email data types
- * An external ID is used to represent an identifier for a record from an external system
- * External IDs are not case sensitive

NEW QUESTION 74

Universal Containers introduces a custom object called Service, which has a lookup to Account. Field enter Service using the Salesforce1 mobile app. Operators create new Service records when viewing Account name which needs to automatically display the current Account. How can this be accomplished?

- * Create an action in the Service object and add it to the Account page layout
- * Create an action in the Service object and add it to the Service page layout
- * Create an action in the Account object and add it to the Service page layout.
- * Create an action in the Account object and add it to the Account page layout.

NEW QUESTION 75

What rules can be used to Opportunity object? (2)

- * Auto-response
- * Validation
- * Assignment
- * Workflow

NEW QUESTION 76

Universal Containers sells to three different types of organizations: Partner, Enterprise, and Small Business. Some of the information collected about each organization overlaps; however, there are also unique attributes to each type of organization that need to be tracked, some of which are required.

What solution meets these requirements?

- * Three different sections on an Account page layout, which each section displaying the relevant fields for that organization.
- * A Partner Community for partner organization records, and two lead record types for Enterprise and Small Business organizations.
- * Three Account record types, each with its own page layout to display the relevant fields for that type of organization.
- * Three custom objects for the three organization types, each with custom fields that pertain to that type of organization.

NEW QUESTION 77

Universal Containers needs the ability to generate proposal documents. All the data required for a proposal resides in a custom object.

What is the recommended solution?

- * Store a template in the Static Resources and configure the Action Link Template to use it.
- * Create the HTML template for Proposals and store it in the Public Folder.
- * Select and install an AppExchange product to meet the Proposal generation needs.
- * Enable the PDF feature and create a custom Proposal Template based on the Standard Template.

NEW QUESTION 78

Universal Containers require different fields to be filled out at each stage of the Opportunity sales process.

What configuration steps can an app builder use to meet this requirement?

- * Set page layout required fields based on the current stage.
- * Create a Process Builder to prompt the User for field information.
- * Define record types and page layouts for each stage.
- * Add the Path component to the Lightning record page.

NEW QUESTION 79

Universal Containers uses the Asset object to track products that are installed at customer locations. A new object, Asset Inventory, has been created to capture details about the asset.

Which approach should the app builder take to show Asset Inventory as a related list on Asset?

- * Create a roll-up on Asset. Add the Asset Inventory related list to the Asset page layout.

- * Create a junction object to relate Asset Inventory and Asset. Add the Asset Inventory relatedlist to the Asset page layout.
 - * Create a lookup relationship on Asset Inventory to Asset. Add the Asset Inventory related list to the Asset page layout.
 - * Create a master-detail relationship on Asset-to-Asset Inventory Add the Asset Inventory related list to the Asset page layout.
- The best way to show Asset Inventory as a related list on Asset is to create a lookup relationship on Asset Inventory to Asset. This will allow one-to-many relationship between Asset and Asset Inventory, and display the related records on the Asset page layout.

NEW QUESTION 80

An app builder wants to create a report to compare the number of support cases in each status (New, In-progress, or Closed) and by priority (Critical, High, Medium, or Low).

What solution should be used for the report?

- * Grouping
- * Bucket Columns
- * Custom Report Type
- * Filters

NEW QUESTION 81

An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

- * Unique
- * Required
- * External ID
- * Text (encrypted)

NEW QUESTION 82

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects.

What should an app builder recommend?

- * Utilize Account Hierarchies and Roll-Up Summary fields
- * Run an opportunities pipeline report
- * Change to a public security model
- * Configure Campaign Hierarchies and Campaign statistics

NEW QUESTION 83

An app builder at DreamHouse Realty created a custom object which has fields containing data from two different objects via related lookups.

What is needed to create 'with' or 'without' reports on the new custom object?

- * Row-Level Formula
- * Report Bucket Field
- * Report Filters
- * Custom Report Type

To create 'with' or 'without' reports on the new custom object, a custom report type is needed. A custom report type defines the relationship between one or more standard or custom objects for reporting purposes. It allows users to

select which fields they want to display in their reports and filter by related objects.

NEW QUESTION 84

Cloud Kicks's management team frequently travels and wants to approve requests from their team on the go via Chatter.

Where would an app builder enable this ability?

- * Chatter Feed Tracking
- * Object Settings
- * Chatter Settings
- * Approval Process Settings

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