[Nov 07, 2024 New Real C_TS462_2023 Exam Dumps Questions [Q40-Q54
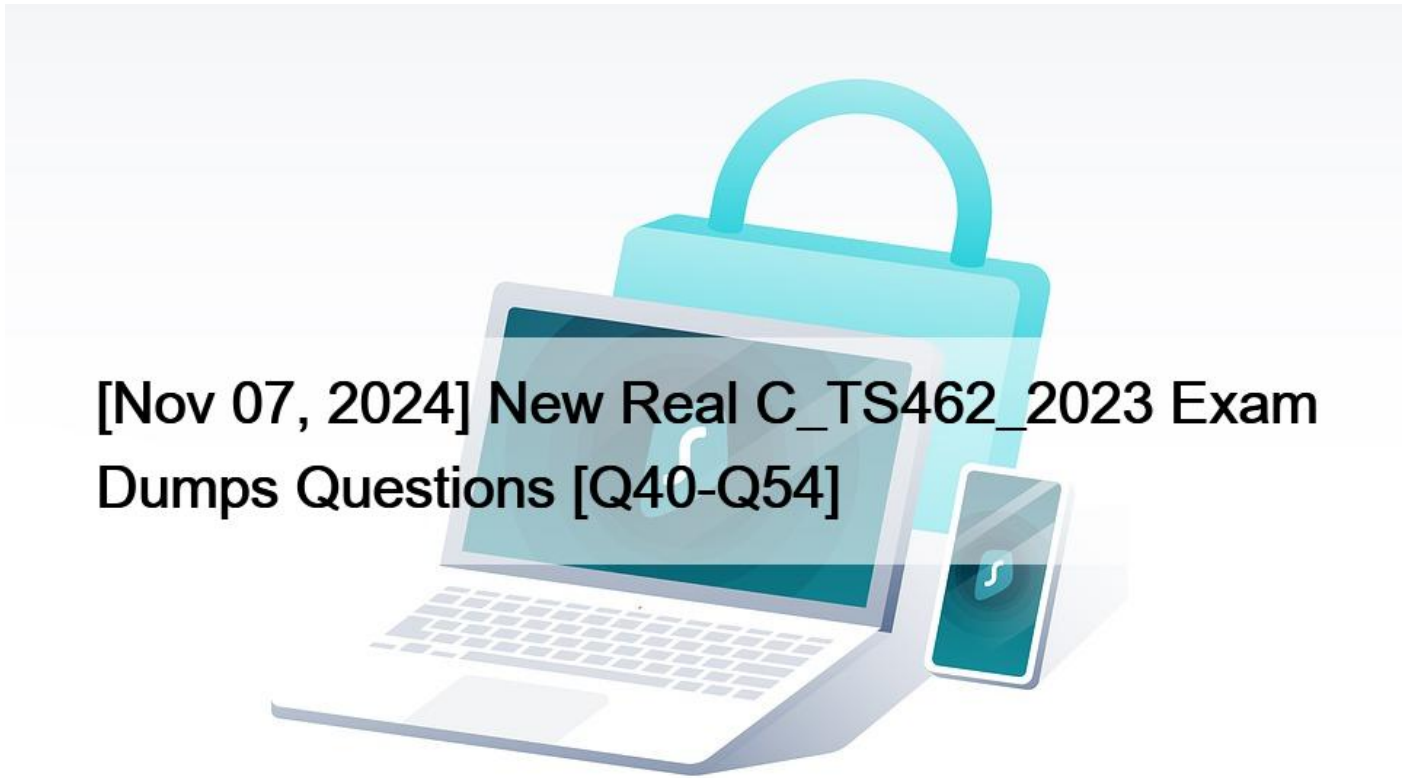
[Nov 07, 2024] New Real C_TS462_2023 Exam Dumps Questions
Pass Your C_TS462_2023 Exam Easily with Accurate SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales PDF Questions

SAP C_TS462_2023 Exam Syllabus Topics:
TopicDetailsTopic 1- Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.Topic 2- Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.Topic 3- Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.Topic 4- Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.

NO.40 You are using incompleteness procedures in your system. To which elements can they be assigned? Note: There are 3 correct answers to this question.
* Item category
* Business partner category
* Schedule line category

* Material type
* Partner function

Incompleteness procedures can be assigned to:

A . Item category: This allows for the definition of mandatory fields at the item level in sales documents.

C . Schedule line category: Incompleteness checks can be applied to schedule lines to ensure all necessary information is provided.

E . Partner function: This ensures that all required partner functions are maintained in the document.

NO.41 In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?
* Condition function
* Exclusion indicator
* Condition class
* Header condition

NO.42 Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.
* Loading time of the shipping point
* Transportation lead time of the forwarding agent
* Transit time of the route
* Pick/pack time of the warehouse number

Sales Process and Analytics

NO.43 During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?
* The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.
* The Complete Delivery indicator is set in the business partner master record and in the customer material info record.
* The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
* The With Reservations indicator is set in the configuration of the scope of availability check.

The setting that could lead to the complete confirmation of the ordered quantity despite only partial stock availability is:

D . The With Reservations indicator is set in the configuration of the scope of availability check: This setting might allow the system to confirm the full order quantity based on anticipated stock receipts within the replenishment lead time.

NO.44 Which information comes from the payer? Note: There are 2 correct answers to this question.
* Invoicing list scheduling
* Payment terms
* Billing plan
* Billing address

Master Data

NO.45 Where do you configure the default billing type to be used for delivery-related billing?
* Sales document type
* Delivery type
* Sales document item category
* Copying control

Billing Process and Customizing

NO.46 A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?
* Warehouse number
* Distribution channel
* Distribution chain.
* Division

NO.47 How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?
* Via the copying control between the invoice and the accounting document
* Via the general billing interface available in the system
* Via the link between a billing document request and an accounting document
* Via a unique assignment of a sales organization to a company code
The link between SAP S/4HANA Sales and SAP S/4HANA Finance is set up:

D . Via a unique assignment of a sales organization to a company code: This linkage ensures that sales transactions in S/4HANA
Sales are properly integrated with financial accounting in S/4HANA Finance, facilitating automatic posting of sales-related financial
transactions to the correct company code.

NO.48 You are using multiple address handling in a sales document. At which levels can you configure the address determination?
Note: There are 2 correct answers to this question.
* Address usage of the business partner
* Generic partner function
* Origin and source of the partner function
* Partner determination procedure
In a sales document using multiple address handling, address determination can be configured at:

A . Address usage of the business partner: This determines how different addresses are used for the same business partner in various
contexts.

D . Partner determination procedure: This includes the rules for determining which partners (and their associated addresses) are
involved in a transaction.

NO.49 You want to be able to create and goods issue an outbound delivery for a stock material. What settings should you make?
Note: There are 3 correct answers to this question.
* Define the goods movement type in the delivery item category.
* Set the order item category to be relevant for delivery.
* Set the schedule line category to be relevant for delivery.
* Activate schedule lines allowed in the order item category.
* Define the goods movement type in the schedule line category.

NO.50 What are the characteristics of the process where new fields are copied from a customer master record to a sales document in
SAP S/4HANA?

Note: There are 2 correct answers to this question.
* Fields are moved from the sold-to party, ship-to party, bill-to party or payer views to the sales order tables using a user exit.
* Fields are copied from the customer master tables to the sold-to party, ship-to party, bill-to party or payer views using a user exit.
* Fields are copied from the customer master tables to the sales order tables using the condition technique.
* Fields are copied from the customer master tables directly to the sales order tables using Application Link Enabling (ALE)
settings.

In SAP S/4HANA, when new fields are copied from a customer master record to a sales document, the characteristics of this process include:

A . Fields are moved from the sold-to party, ship-to party, bill-to party, or payer views to the sales order tables using a user exit: User exits allow for the customization of standard SAP behavior without modifying the core code. This method can be used to copy additional fields from customer master data to sales documents, providing flexibility to meet specific business requirements.

B . Fields are copied from the customer master tables to the sold-to party, ship-to party, bill-to party, or payer views using a user exit: Similar to option A, this process involves using user exits to extend the standard SAP functionality. The fields can be copied to these partner function views within the sales document, enriching the document with additional data from the customer master.

Option C, involving the condition technique, is typically used for determining pricing conditions, not for copying fields from the customer master to sales documents. Option D, mentioning ALE settings, is not a standard approach for directly copying fields from customer master records to sales documents; ALE is more commonly used for integrating data across different systems.

NO.51 Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.
* Whether a delivery should be split by warehouse number
* Whether the route should be redetermined
* Whether packing information should be entered
* Whether over-delivery is allowed
When configuring a new delivery item category, decisions include:

C . Whether packing information should be entered: This setting determines if the item requires packing during the delivery process.

D . Whether over-delivery is allowed: This setting controls if the system permits delivery of quantities exceeding the order quantity for an item.

NO.52 Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.
* Create delivery group
* Delivery relevance
* Structure scope
* Goods movement type

NO.53 You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.
* Set up condition tables and assign them to the relevant access sequences.
* Set up condition tables and assign them to the relevant condition types.
* Set up condition types and assign them to the relevant pricing procedure.
* Set up the pricing procedure and assign it to the relevant sales document type.

NO.54 When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?
* Sales order type
* Shipping point
* Shipping conditions
* Sales order item category
The default delivery type for an outbound delivery created from a sales order is determined from:

A . Sales order type: The sales order type has configurations that determine the subsequent document flow, including the default

delivery type to be used.

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